

# Slovenian manufacturer of custom-made solid wood furniture and hot-dip galvanized metal gratings is looking for Commercial agreement or distributors

## Summary

Profile type

**Business Offer**

Company's country

**Slovenia**

POD reference

**BOSI20250402006**

Profile status

**PUBLISHED**

Type of partnership

**Commercial agreement**

Targeted countries

- **Italy**
- **Switzerland**
- **Germany**
- **Croatia**
- **Hungary**
- **Austria**

Contact Person

**[Enrico FRANZIN](#)**

Term of validity

**2 Apr 2025****2 Apr 2026**

Last update

**2 Apr 2025**

## General Information

### Short summary

A Slovenian company with almost 70 years of tradition, employing people with disabilities, manufactures solid wood furniture made to order and hot-dip galvanized metal gratings and steps. The company is looking for buyers or distributors, focusing on Austria, Germany, Italy, Croatia, Hungary and Switzerland.

### Full description

A Slovenian company with nearly 70 years of tradition is based in Maribor and employs people with disabilities. The company operates in several departments: services, woodworking (carpentry), and metalwork.

The carpentry department consists of a skilled team experienced in producing solid wood furniture according to individual client needs. Their production includes kitchens, wardrobes, dining sets, beds, hallways, stairs, and more. The company covers modern, contemporary, rustic and antique styles, and also restores wooden elements in heritage buildings. All furniture is made to order, ensuring custom solutions.

The metalwork department produces hot-dip galvanized gratings and steps for staircases. Products are made according to project-specific requests and international standards. They focus on flexibility and adaptability in manufacturing, even for complex shapes.

The company seeks new buyers and distributors for its furniture and metalwork products, aiming to expand into international markets, especially neighbouring EU countries. Potential cooperation includes serial production for hotels, public institutions, tourism infrastructure, and historic renovations.

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#### Advantages and innovations

The company's strengths lie in its professionally skilled team and extensive experience. Products are custom-made, high-quality, and based on solid wood and quality components. The carpentry team combines traditional know-how with modern techniques, enabling the production of unique pieces from rustic to modern design. The company ensures flexibility and individualised approach in both metal and wood production.

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#### Technical specification or expertise sought

Looking for clients interested in custom solid wood furniture and hot-dip galvanized metal gratings and steps. Customers include companies renovating buildings, hospitality industry, public institutions, and private customers.

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#### Stage of development

**Already on the market**

#### Sustainable Development goals

• **Not relevant**

#### IPR Status

**No IPR applied**

#### IPR Notes

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## Partner Sought

#### Expected role of the partner

We are looking for buyers for our products, cooperation through a distributor is also possible.

1. We want to cover the area of Austria, Germany, Switzerland, Italy, Croatia, Hungary.
2. Mediation in sales and finding end buyers for our woodwork department products
3. We are looking for long-term cooperation
4. Our competences allow us to produce quality products from solid wood in modern and traditional design guidelines, especially for traditional antique style we are looking for the possibility of cooperation across borders

## Type of partnership

**Commercial agreement**

## Type and size of the partner

- **SME 11-49**
- **SME 50 - 249**
- **SME <=10**

## Dissemination

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## Technology keywords

## Market keywords

- **07006 - Other Consumer Related (not elsewhere classified)**
- **08005 - Other Industrial Products (not elsewhere classified)**

## Targeted countries

## Sector groups involved

- **Italy**
- **Switzerland**
- **Germany**
- **Croatia**
- **Hungary**
- **Austria**

- **Creative Industries**

## Media

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## Images

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