Polish SME offers full-cycle mobile and IoT software development services under outsourcing agreements

Summary

Profile type	Company's country	POD reference
Business Offer	**Poland**	**BOPL20250404010**

Profile status	Type of partnership	Targeted countries
PUBLISHED	**Outsourcing agreement**	**• World**

Contact Person	Term of validity	Last update
Enrico FRANZIN	**4 Apr 2025** **4 Apr 2026**	**4 Apr 2025**

General Information

Short summary

A Polish SME specialized in custom mobile and IoT software development is offering full-cycle development services, including UI/UX design, native and cross-platform apps, testing, and maintenance. With over 80 global projects delivered, the company seeks outsourcing partnerships with startups, scale-ups, and innovation-driven firms in sectors such as AgriTech, SmartHome, and Travel.

Full description

A Poland-based SME with over 12 years of experience in the technology sector is offering full-cycle software development services. The company has successfully executed more than 80 international projects, spanning SmartHome, AgriTech, Streaming, TravelTech, and Mobile sectors. It specializes in creating custom native and cross-platform mobile applications, IoT integrations, and scalable backend infrastructures.

The company manages the entire software lifecycle — from discovery workshops and UI/UX design to development, testing, deployment, and post-launch maintenance. It employs modern technologies including Kotlin, Swift, Flutter, Node.js, React, Angular, and Python.

Its core expertise includes IoT integration, where it enables real-time communication between mobile applications and diverse sensors/devices through low-level programming. The SME also provides offline functionality, cloud-

based architecture, multilingual support, and regulatory compliance (e.g. GDPR), making its solutions globally scalable.

The company is now looking for international partners under outsourcing agreements to provide development services or act as a long-term tech extension partner. Target sectors include IoT, AgriTech, SmartHome, Travel, and Streaming. Ideal partners are startups, scale-ups, or corporates with a clear vision and need for a reliable tech provider to realize and scale mobile or IoT solutions.

Advantages and innovations

Seamless IoT integration: Real-time, error-free communication with external devices across manufacturers using native and low-level code.

Scalable and stable systems: Use of CI/CD pipelines, automated testing, and cloud infrastructure for reliable deployment.

Offline functionality: Capability for data collection and syncing without constant internet access, ideal for field-based sectors like agriculture.

Security-first approach: End-to-end encryption, GDPR compliance, and audits ensure data protection and system resilience.

User-centric design: Intuitive interfaces tailored for varying levels of tech proficiency.

Global delivery with local adaptation: Apps operational in 12+ countries, customized to regional languages and compliance frameworks.

Proven longevity: Multiple client partnerships exceeding 6–7 years.

Technical specification or expertise sought

Stage of development

Already on the market

IPR Status

No IPR applied

IPR Notes

Sustainable Development goals

- **Goal 3: Good Health and Well-being**
- **Goal 9: Industry, Innovation and Infrastructure**

IPR Notes

Partner Sought

Expected role of the partner

The ideal partner is a startup or scale-up with a strong product vision requiring a technology partner for either full-cycle development or team extension. Partners are expected to bring business ideas or ongoing product concepts for which the Polish SME will deliver high-quality, scalable tech solutions tailored to local markets and user needs.

Type of partnership

Outsourcing agreement

Type and size of the partner

- **R&D Institution**
- **SME 50 - 249**
- **SME 11-49**
- **Big company**
- **Other**
- **SME <=10**

Dissemination

Technology keywords

- **01003022 - Smart Appliances**
- **01003024 - Cloud Technologies**
- **01003008 - Data Processing / Data Interchange, Middleware**
- **01003006 - Computer Software**

Market keywords

- **02007008 - Business and office software**
- **02007006 - Other system software**
- **02007011 - Manufacturing/industrial software**

Targeted countries

- **World**

Sector groups involved