

A French SME specialized in custom high-barrier packaging solutions for the food industry is looking for manufacturing partners in Europe.

## Summary

Profile type

**Business request**

Company's country

**France**

POD reference

**BRFR20251119018**

Profile status

**PUBLISHED**

Type of partnership

**Outsourcing agreement**  
**Commercial agreement**  
**Supplier agreement**

Targeted countries

**• World**

Contact Person

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Term of validity

**24 Nov 2025**  
**24 Nov 2026**

Last update

**24 Nov 2025**

## General Information

### Short summary

A French SME has launched a new division dedicated to the food industry, offering tailor-made high-barrier packaging solutions (vacuum bags, thermoforming films, MAP trays, etc.). The company is looking for manufacturing partners with technical expertise in multilayer films and food-grade packaging under a manufacturing agreement. Preferred regions: EU, UK, Turkey, Mediterranean Basin.

### Full description

The French SME based Rhône-alpes was established in 1991, has recently launched a new division focused exclusively on the food processing industry. This branch specializes in custom high-barrier packaging solutions designed to meet the stringent requirements of food safety, shelf life, and industrial performance.

The product range includes:

- Vacuum bags (standard, shrinkable, cooking, maturation)
- Thermoforming films (top and bottom webs)
- MAP trays (PP, PET, PS, mono-materials)
- Skin and flowpack films
- Accessories: pallet covers, interleaving films, hygiene consumables

The company works closely with food manufacturers in sectors such as meat, dairy, seafood, ready meals, bakery, and pet food. All packaging solutions are customized to fit the client's production lines and product specifications, with options for printing, sizing, and barrier performance.

The company is looking for long-term manufacturing partners with expertise in:

- Multilayer extrusion (EVOH, PE, PA, PP, PET)
- Food-grade compliance and traceability
- Custom converting and printing
- Innovation in sustainable or recyclable barrier materials

The goal is to co-develop or subcontract the production of packaging solutions under a manufacturing agreement. Preferred regions: EU, UK, Turkey, Mediterranean Basin.

Potentially, manufacturers of bag-making machines, as well as manufacturing of vacuum machines, dip tanks thermoforming lines.

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#### Advantages and innovations

Comprehensive offer including machine (vacuum / double chamber, dip tank etc)  
Bag manufacturing inhouse in the near future

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#### Technical specification or expertise sought

Expertise in multilayer barrier films and food-grade packaging  
Ability to produce custom formats and printed packaging  
Compliance with EU food contact regulations  
Flexibility for small to medium production runs

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#### Stage of development

**Already on the market**

IPR Status

IPR Notes

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#### Sustainable Development goals

- **Goal 12: Responsible Consumption and Production**
- **Goal 17: Partnerships to achieve the Goal**

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## Partner Sought

#### Expected role of the partner

The company is looking for manufacturers of food-grade packaging materials with technical capabilities in barrier film extrusion, converting, and printing. The ideal partner should be experienced in working with food industry clients and open to long-term cooperation under a manufacturing agreement.

#### Type of partnership

**Outsourcing agreement**

**Commercial agreement**

**Supplier agreement**

#### Type and size of the partner

• **SME 50 - 249**

• **SME 11-49**

• **SME ≤10**

## Dissemination

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#### Technology keywords

• **08001003 - Food Packaging / Handling**

#### Market keywords

• **09004006 - Packing products and systems**

#### Targeted countries

• **World**

#### Sector groups involved

• **Agri-Food**