

# Chilean Company searching for European distributors of mining and industrial equipment

## Summary

|   |  |                        |
|---|--|------------------------|
| Profile type                              | Company's country                        | POD reference          |
| <b>Business Offer</b>                     | <b>Chile</b>                             | <b>BOCL20250121021</b> |
| Profile status                            | Type of partnership                      | Targeted countries     |
| <b>PUBLISHED</b>                          | <b>Commercial agreement</b>              | <b>• World</b>         |
| Contact Person                            | Term of validity                         | Last update            |
| <a href="#"><u>Giovanni CHIACCHIO</u></a> | <b>24 Jan 2025</b><br><b>24 Jan 2026</b> | <b>24 Jan 2025</b>     |

## General Information

### Short summary

Chilean company searching for European Distributors of Mining and Industrial Equipment, specifically Lifting Platforms designed for installation on pickup trucks, trucks, and articulated arms, lifts and/or elevators, compacting Presses for oil filters, air filters, drums or over-drums, and cardboard, Cylinder handlers, explosive placers, reel carrier carts, and ladders, oil filtering systems, sealed and free of maintenance batteries.

### Full description

The Chilean company established in 2020 in the city of Concepción is specialised in the design, manufacture, and distribution of high-quality equipment and solutions tailored for the mining, industrial, and public service sectors. With a strong focus on innovation and customization, this company offers products that adhere to international standards, including European, American, and Australian regulations, ensuring reliability and safety across diverse operational environments. Their products are currently already sold abroad. They produce and sell a range of industrial technical equipment, such as lifting platforms and lifts, and are also recognised for their sealed, maintenance-free batteries, which provide efficient and durable energy solutions. By combining advanced technology with a commitment to customer satisfaction, it has established itself as a trusted partner in delivering equipment designed to meet the unique demands of its clients, particularly in the mining and industrial sectors.

The Chilean company, is currently searching for European partners able to distribute their industrial and mining

products, with specific focus on the following:

1. Lifting Platforms designed for installation on pickup trucks, trucks, and articulated arms.
2. Industrial specific lifts or elevators.
3. Compacting Presses for oil filters, air filters, drums or over-drums, and cardboard.
4. Cylinder handlers, explosive placers, reel carrier carts, and ladders.
5. Oil filtering systems.
6. Sealed and free of maintenance batteries.

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#### Advantages and innovations

These products combine innovative technology with practical functionality, offering robust solutions for mining and industrial applications. The Chilean company seeks European partners to distribute these high-quality, efficient, and safety-focused solutions.

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Technical specification or expertise sought

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Stage of development

**Already on the market**

IPR Status

IPR Notes

Sustainable Development goals

- **Goal 17: Partnerships to achieve the Goal**
- **Goal 9: Industry, Innovation and Infrastructure**
- **Goal 12: Responsible Consumption and Production**

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## Partner Sought

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## Expected role of the partner

A company or consortium capable of distributing the product of the chilean company overseas.

## Type of partnership

**Commercial agreement**

## Type and size of the partner

- **SME 50 - 249**
- **Big company**

## Dissemination

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## Technology keywords

## Market keywords

## Targeted countries

- **World**

## Sector groups involved

- **06004002 - Heavy oil / shales**
- **08003001 - Machine tools, other metal working equipment (excl. numeric control)**
- **08003004 - Industrial trucks and tractors**
- **08003007 - Other industrial equipment and machinery**
- **Energy-Intensive Industries**
- **Mobility - Transport - Automotive**

## Media

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## Images

[Cardboard compactor](#)

[Truck components handler](#)



[Filtering system](#)

[Lifting platform](#)

[Barrel handler](#)

