

A Taiwanese manufacturer of automotive cable assembly solutions seeks EU partner with local production capabilities for co-manufacturing and assembly

Summary

Profile type

Business request

Company's country

Taiwan

POD reference

BRTW20250421004

Profile status

PUBLISHED

Type of partnership

Commercial agreement
Outsourcing agreement
Supplier agreement

Targeted countries

- **Germany**
- **Slovenia**
- **Austria**
- **Hungary**
- **Slovakia**
- **Poland**
- **Romania**
- **Czechia**

Contact Person

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Term of validity

21 Apr 2025
21 Apr 2026

Last update

21 Apr 2025

General Information

Short summary

A Taiwan-based OEM manufacturer specializing in connectivity solutions—including connectors, box build, and cable assembly—with extensive experience serving leading interconnect brands. With advanced manufacturing and strict quality control, the company seeks EU partners with local production to improve supply chain efficiency and regional responsiveness. A long-term partnership in co-production and localized assembly is sought.

Full description

A Taiwan-based OEM manufacturer specializes in connectivity solutions for the automotive and industrial automation sectors.

Its core offerings include:

- Automotive HV/LV Connectors and Cable Assemblies – Customized solutions for electric vehicles and energy systems.
- Box Build & System Integration – Turnkey manufacturing services from component assembly to final packaging.
- OEM/ODM Services – Tailor-made production for customers in the automotive, industrial, and smart mobility sectors.

With extensive export experience and long-term cooperation with major interconnect brands in Japan and the U.S., the company supports high-mix, low-volume production requirements.

The manufacturer is currently seeking partners in the EU with local production facilities to support co-production or localized assembly. The objective is to strengthen regional responsiveness, shorten lead times, and enhance service to European customers, particularly in the automotive and automation industries.

Advantages and innovations

- * Certified Quality Systems: ISO 9001, ISO 16949 (automotive), ISO 13485 (medical), ISO 14001 (environmental).
- * Decades of Manufacturing Experience in cable assembly, and connector production.
- * Global Production Footprint: Facilities in Taiwan, China, Vietnam, Thailand, and the U.S., with a sales office in Germany.
- * Customization Capability: Flexible production supporting client-specific assembly and box build configurations.
- * Proven Export Record: Long-term partnerships with top-tier brands in Japan and the U.S.

These strengths position us to deliver high-quality, locally integrated solutions tailored for the EU market.

Technical specification or expertise sought

Seeking EU-based manufacturers with experience in cable assembly for EV and industrial applications. Partners should have ISO 9001 and nice to have ISO 16949 certification, and be capable of handling small to medium batch orders with consistent quality.

Experience in proven capabilities in crimping, soldering, and IDC (cutting and clamping) is a must. Experience in ultrasonic welding or injection molding is a plus. Partners must support localized production, with MOQ per item of sample and 200–500 or larger quantity pcs.

Stage of development

Already on the market

Sustainable Development goals

- **Goal 16: Peace and Justice Strong Institutions**
- **Goal 15: Life on Land**
- **Goal 6: Clean Water and Sanitation**
- **Goal 5: Gender Equality**
- **Goal 14: Life Below Water**
- **Goal 13: Climate Action**

- **Goal 9: Industry, Innovation and Infrastructure**
- **Goal 4: Quality Education**
- **Goal 3: Good Health and Well-being**
- **Goal 11: Sustainable Cities and Communities**
- **Goal 8: Decent Work and Economic Growth**
- **Goal 10: Reduced Inequality**
- **Goal 12: Responsible Consumption and Production**
- **Goal 1: No Poverty**
- **Goal 7: Affordable and Clean Energy**
- **Goal 2: Zero Hunger**
- **Goal 17: Partnerships to achieve the Goal**

IPR Status

IPR Notes

Partner Sought

Expected role of the partner

The company is seeking local manufacturing partners in the EU with in-house production capabilities to support final assembly or box build integration. Ideal partners should have experience in electrical or electronic assembly for the automotive or industrial sectors. The initial focus will be on contract manufacturing and technical collaboration, with the potential to evolve into a long-term strategic partnership.

Type of partnership

Commercial agreement**Outsourcing agreement****Supplier agreement**

Type and size of the partner

• Big company**• SME 50 - 249**

Dissemination

Technology keywords

Market keywords

• **09001005 - Motor vehicles, transportation equipment and parts**

Targeted countries

Sector groups involved

- **Germany**
- **Slovenia**
- **Austria**
- **Hungary**
- **Slovakia**
- **Poland**
- **Romania**
- **Czechia**

Media

Images

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