

A manufacturer of custom upholstered furniture, creating bespoke designs, and at the same time a producer of luxury upholstered furniture with its own product lines, is seeking international B2B partners for collaboration.

Summary

Profile type	Company's country	POD reference
Business Offer	Poland	BOPL20250317004
Profile status	Type of partnership	Targeted countries
PUBLISHED	Commercial agreement	• World
Contact Person	Term of validity	Last update
Enrico FRANZIN	20 Mar 2025 20 Mar 2026	20 Mar 2025

General Information

Short summary

A European manufacturer of high-quality upholstered furniture, combining traditional craftsmanship with modern design, seeks international B2B partners for production orders and distribution agreements. The company specializes in both bespoke manufacturing based on client designs and its own premium furniture collections, utilizing top-tier materials and sustainable production methods. With over 40 years of industry experience, the company is looking for long-term partnerships.

Full description

Established in 1985, this family-owned company has grown into a well-respected manufacturer of upholstered furniture, blending artisanal techniques with innovative production processes. The company offers a dual product portfolio to meet diverse market demands:

Premium Line – A collection of exclusive, high-end upholstered furniture crafted from the finest materials, including natural leathers and designer fabrics sourced from leading European and global suppliers. This line is designed for discerning clients seeking unique, luxurious, and long-lasting interior solutions, including select outdoor models.

Standard Line – A versatile range of stylish and functional upholstered furniture, including reclining and sleeping functions, offering superior comfort at competitive prices. Suitable for both residential and commercial spaces.

Each product is carefully designed with a focus on durability, aesthetics, and functionality. The company operates a state-of-the-art manufacturing facility, ensuring precision, efficiency, and adherence to the highest quality standards. With a strong commitment to sustainable development, the company integrates environmentally responsible materials and optimized production techniques, minimizing waste and maximizing product longevity. The company has a growing international presence and seeks to expand further by establishing strategic partnerships for contract manufacturing, distribution, and design collaborations.

Advantages and innovations

- Over 39 years of experience
- A well-established manufacturer with a rich history in producing high-quality upholstered furniture.
- Dual product lines – Offering both high-end premium collections and cost-effective, stylish standard models.
- Top-tier materials – Certified, durable materials ensuring comfort, longevity, and aesthetic appeal.
- Advanced manufacturing technology – A modern production facility equipped for precision craftsmanship and efficient scalability.
- Customization options – Tailored designs, materials, and finishes to meet specific client needs, ideal for B2B partnerships.
- International market reach – A growing presence in multiple markets, demonstrating adaptability and competitiveness.
- Sustainable production – Commitment to responsible sourcing, eco-friendly processes, and durable furniture solutions.
- Expert craftsmanship – A skilled team ensuring meticulous attention to detail and premium finishing.

Technical specification or expertise sought

Stage of development

Already on the market

Sustainable Development goals

- **Goal 9: Industry, Innovation and Infrastructure**
- **Goal 12: Responsible Consumption and Production**
- **Goal 8: Decent Work and Economic Growth**

IPR Status

No IPR applied

IPR Notes

Partner Sought

Expected role of the partner

The company seeks long-term B2B partners in the upholstered furniture sector, including:

Manufacturing Contractors – Businesses in need of a reliable manufacturer for upholstered furniture, offering flexible customization and high-quality production.

Distributors & Retailers – Companies looking to expand their portfolio with premium and standard upholstered furniture collections.

Interior Designers & Architects – Professionals requiring custom-designed, high-quality furniture for residential and commercial projects.

Furniture Showrooms & Concept Stores – Businesses interested in displaying and selling exclusive upholstered furniture with high-end fabrics.

Hospitality & Commercial Projects – Hotels, restaurants, and offices seeking stylish, durable, and comfortable furniture solutions tailored to their needs.

E-commerce & Online Retailers – Online platforms looking for a scalable, reliable supplier of luxury and functional upholstered furniture.

The company provides flexibility, customization options, and strict quality standards, making it an ideal partner for businesses seeking stylish and high-end upholstered furniture.

Type of partnership

Commercial agreement

Type and size of the partner

- **SME 11-49**
- **Big company**
- **SME <=10**
- **Other**
- **SME 50 - 249**

Dissemination

Technology keywords

- **02001 - Design and Modelling / Prototypes**
- **03005005 - Non weaving related to Textiles Technology**

Targeted countries

- **World**

Market keywords

- **07004005 - Furnishing and Furniture**
- **09004003 - Textiles (synthetic and natural)**

Sector groups involved

- **Retail**
- **Textiles**

Media

Images

[sofa.jpg](#)

[sofa2.jpg](#)

[sofa 3.jpg](#)

[fotel 2.jpg](#)

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