

Natural soaps and body care products manufacturer is looking for distributors

Summary

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|--------------------------------|----------------------------------------|------------------------|
| Profile type | Company's country | POD reference |
| Business Offer | France | BOFR20250402015 |
| Profile status | Type of partnership | Targeted countries |
| PUBLISHED | Commercial agreement | • World |
| Contact Person | Term of validity | Last update |
| Enrico FRANZIN | 2 Apr 2025 2 Apr 2026 | 2 Apr 2025 |

General Information

Short summary

A French company based in Northern France specialising in the design and manufacture of natural soaps and body care products is looking for partners specialising in hygiene products who would be interested in distributing its products on foreign markets, under distribution agreements.

Full description

This company has developed extensive expertise in the development of high-quality hygiene products made from natural ingredients. In particular, it specialises in the design of mild, skin-friendly soaps, both natural and scented. It also offers hygiene products such as body balms, deodorants, toothpastes and fragrance diffusers.

The company uses natural products such as vegetable oils, shea butter and cocoa butter.

The company is expanding internationally. It wants to establish partnerships with companies specialising in the sale of hygiene and body care products, to distribute its products in new markets.

Advantages and innovations

The products are made from quality raw materials, mainly of French origin.
The work is of the highest quality and hand-crafted.
Tailor-made products are possible (from the recipe to the packaging).
The soaps can be personalised as follows :

- applying a personalised stamp
- customised packaging
- make soaps in shapes and weights suited to specific needs
- make soaps with personalised fragrances and colours

Technical specification or expertise sought

Stage of development

Already on the market

IPR Status

Secret know-how

IPR Notes

Sustainable Development goals

• Goal 12: Responsible Consumption and Production

Partner Sought

Expected role of the partner

The company is looking for companies specialising in the sale of hygiene and body care products to distribute its products in new markets. These partnerships would be established under distribution agreements or sales agent contracts.

Type of partnership

Commercial agreement

Type and size of the partner

- **SME <=10**
- **SME 11-49**
- **SME 50 - 249**

Dissemination

Technology keywords

- **03004011 - Care, Hygiene, Beauty**

Market keywords

- **07004002 - Health and beauty aids**

Targeted countries

- **World**

Sector groups involved