

A Romanian company specialised in civil and industrial construction would like to purchase products related to their particular field of interest by signing commercial agreements with partners from abroad.

Summary

Profile type	Company's country	POD reference
Business request	Romania	BRRO20241216009
Profile status	Type of partnership	Targeted countries
PUBLISHED	Commercial agreement	• World
Contact Person	Term of validity	Last update
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General Information

Short summary

The Romanian company carries out complex projects in the area of civil and industrial construction. They are interested in purchasing a series of products from foreign manufacturers and/ or suppliers, within the frame of commercial partnerships.

Full description

The 1994 founded Romanian company offers complete and comprehensive services in the area of civil and industrial construction, as follows:

- construction demolition and land preparation works;
- roof covering, frameworks and terrace construction works;
- finishing works;
- specific activities with a main focus on the preservation of historic monuments and cultural heritage;
- electrical, technical and sanitary installations;
- ventilated facades and curtain walls;
- laminated wood and aluminum carpentry.

The Romanian company is interested in purchasing a number of products by concluding lucrative partnerships with partners from outside the country. These are specific products of particular use in the civil and/ or industrial projects which the company conducts for their clientele.

Advantages and innovations

Since its founding date, the Romanian company has steadily become a well-reputed, key service provider in the field of civil and industrial construction in the South-Western region of the country. They have been able to attain excellence in their particular domain of activity and to attract an ever growing number of satisfied clients firstly and foremost by adhering to the highest standards of quality in terms of the services they provide and the products they use in undertaken projects. Proof of this is the fact that in 2003 the company registered its services and products with the State Office for Inventions and Trademarks, thus ensuring its clientele of the quality of work they commit to. Secondly, the company constantly invests in the modernisation of the machines and equipment they use in the construction works they conduct and supervise. Thus, they own a fleet of various types of equipment and machinery, from bulldozers, compactors, crushers to excavators of different sizes, front loaders and concrete pumps.

Technical specification or expertise sought

The company is interested in buying from international partners the following products:

- ceramic tiles
- natural stone
- sanitary ware
- passenger elevators
- electric ramps which allow easy access for people in wheelchairs
- photovoltaic systems.

Stage of development

Already on the market

IPR Status

Sustainable Development goals

• **Goal 8: Decent Work and Economic Growth**

IPR Notes

Partner Sought

Expected role of the partner

The Romanian company would like to cooperate internationally with manufacturers and/ or suppliers who have the previously mentioned products on offer. Product- and purchase-related information are to be jointly discussed prior to project commencement.

Type of partnership

Commercial agreement

Type and size of the partner

- **SME <=10**
- **Big company**
- **SME 50 - 249**
- **SME 11-49**
- **Other**

Dissemination

Technology keywords

Market keywords

- **09007004 - Engineering and consulting services related to construction**
- **09007001 - Construction companies**
- **09007002 - Manufacture of construction materials, components and systems**

Targeted countries

- **World**

Sector groups involved