

Danish company seeks suppliers for iron welding, assembly of metal parts, and hydraulic systems.

Summary

Profile type	Company's country	POD reference
Business request	Denmark	BRDK20250102003
Profile status	Type of partnership	Targeted countries
PUBLISHED	Commercial agreement Supplier agreement	<ul style="list-style-type: none">• Estonia• Slovakia• Lithuania• Slovenia• Latvia• Portugal• Czechia• Poland
Contact Person	Term of validity	Last update
<u>Giovanni CHIACCHIO</u>	6 Jan 2025 6 Jan 2026	9 Jan 2025

General Information

Short summary

A Denmark-based company with more than 30 years of experience produces innovative, reliable, and long-lasting waste compactors for the B2B recycling industry. The products are sold either through the company's own sales organization or via selected professional partners across Europe. To meet increasing market demands, the company is looking for a manufacturer within the EU to manufacture additional units.

Full description

The Danish company has over three decades of experience in manufacturing high-quality waste compactors for the recycling industry. These compactors are designed for durability and reliability, catering to a wide variety of waste types, including domestic waste, wet waste, plastics, food waste, wood, metals, paper, and cardboard. The compactors operate efficiently with 380V electricity, requiring no additional power sources, and their self-cleaning feature eliminates the need for regular cleaning procedures common in traditional compactors. Currently, the

company operates a production site in Eastern/Southern Europe, outside the EU. However, to meet increasing market demands and support its customers in Northern and Central Europe, the company is seeking a supplier within the European Union to manufacture additional units. The ideal supplier will have the capacity to produce at least 250 units per year based on the company's detailed drawings, specifications, and intellectual property rights.

Advantages and innovations

The compactors are built to meet stringent sustainability and quality standards, aligning with EU regulations and ISO certifications. The supplier must use materials that comply with EU standards and adhere to sustainable production practices. The ability to maintain consistent quality across all components is crucial to ensure the final products match the company's reputation for excellence and craftsmanship. This expansion into the waste and recycling market is part of the company's broader strategy to promote environmental sustainability. By offering high-quality compactors that align with sustainability goals, the company aims to reach a broader customer base while remaining committed to its core values of innovation and environmental responsibility.

Technical specification or expertise sought

The company is looking for a long-term partnership with a manufacturer capable of handling the complete production process for the compactors. This includes:

- Iron welding
- Assembly of metal parts
- Installation of hydraulic systems
- Painting and finishing

The partner must have experience in welding and metal assembly and demonstrate a strong commitment to sustainable production practices. The supplier must meet EU and ISO standards and have the capacity to deliver a minimum of 250 units annually. The ideal partner will work closely with the company to ensure consistent quality across all production stages and alignment with the company's specifications and values.

Stage of development

Already on the market

IPR Status

IPR granted

IPR Notes

Sustainable Development goals

- **Goal 11: Sustainable Cities and Communities**

Partner Sought

Expected role of the partner

The company is looking for a long-term partnership with a manufacturer capable of handling the complete production process for the compactors. This includes:

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- Painting and finishing

The partner must have experience in welding and metal assembly and demonstrate a strong commitment to sustainable production practices. The supplier must meet EU and ISO standards and have the capacity to deliver a minimum of 250 units annually. The ideal partner will work closely with the company to ensure consistent quality across all production stages and alignment with the company's specifications and values.

Type of partnership

Commercial agreement

Supplier agreement

Type and size of the partner

• **SME 11-49**

• **SME 50 - 249**

Dissemination

Technology keywords

- **02002015 - Surface treatment (painting, galvano, polishing, CVD, ..)**
- **02003002 - Manufacturing plants networks**
- **02002010 - Machining (turning, drilling, moulding, planing, cutting)**
- **02005004 - Packaging for materials**

Targeted countries

- **Estonia**
- **Slovakia**
- **Lithuania**
- **Slovenia**
- **Latvia**
- **Portugal**
- **Czechia**
- **Poland**

Market keywords

- **08003005 - Other industrial machinery for textile, paper & other industries**

Sector groups involved

- **Mobility - Transport - Automotive**

Media

Images



[compactors.png](#)

