

A Belgian company specialized in integrating engineering, construction is seeking HVAC partners in Eastern Europe or other country

Summary

Profile type

Business request

Company's country

Belgium

POD reference

BRBE20260212024

Profile status

PUBLISHED

Type of partnership

Outsourcing agreement

Targeted countries

- **Luxembourg**
- **Latvia**
- **Croatia**
- **Germany**
- **Poland**
- **Slovakia**
- **Slovenia**
- **Hungary**
- **Czechia**
- **Montenegro**
- **Cyprus**
- **Estonia**
- **Netherlands**
- **Malta**
- **Greece**
- **Romania**
- **Bulgaria**

Contact Person

[Enrico FRANZIN](#)

Term of validity

12 Feb 2026

12 Feb 2027

Last update

12 Feb 2026

General Information

Short summary

A Belgian company specialized in integrating engineering, construction, and maintenance solutions is looking for qualified and experienced partners in Eastern Europe or other country in the field of general HVAC installation, maintenance, and commissioning.

Full description

The Belgian company is an industrial turnkey company and a regional leader with over 45 years of experience, located across four sites in Belgium and Northern France.

The company is committed to promoting sustainable and responsible practices, aligned with international standards. Committed to the sustainable reindustrialization of Europe, the company is currently seeking business partners in Eastern Europe, specifically in Romania, Lithuania, Hungary, Bulgaria, Czech Republic, Slovakia, Serbia, Montenegro, Malta, Bosnia, Croatia, Ukraine, and Poland, Benelux and Greece

The company aims to establish fruitful collaborations in the field of HVAC systems, particularly in:

- Detail engineering of HVAC systems,
- Prefabrication of ductwork,
- Installation of air handling units (AHUs),
- Installation of heating, ventilation, and air conditioning systems,
- Maintenance and servicing of HVAC equipment,
- Commissioning and optimization of HVAC installations,
- Troubleshooting and technical support.

The company is therefore interested in qualified and experienced HVAC professionals to meet its growing needs. It firmly believes in the value of strong and long-term partnerships and is open to discussing collaboration terms. The company values the specialized skills and technical expertise of its partners, ensuring high standards of quality, performance, and safety.

By collaborating with the company, partners will have access to ambitious and innovative projects, fostering mutual growth.

The company offers continuous support and training opportunities to ensure partners remain at the forefront of technological advancements and best practices.

Being part of the company's network allows partners to benefit from extensive connections and resources, opening the door to new business opportunities.

Advantages and innovations

Technical specification or expertise sought

The company is looking for partners able to demonstrate technical expertise in:
Detail engineering of HVAC systems,
Prefabrication of ductwork,
Installation of air handling units (AHUs),
General HVAC installation (heating, ventilation, air conditioning),
Preventive and corrective maintenance,
System commissioning and performance optimization,
Energy efficiency and regulatory compliance.
VCA certification is required.

Stage of development

Already on the market

IPR Status

IPR Notes

Sustainable Development goals

• **Goal 9: Industry, Innovation and Infrastructure**

Partner Sought

Expected role of the partner

Provide Specialized Services:

Deliver professional HVAC services including detail engineering, duct prefabrication, AHU installation, general HVAC installation, maintenance, and commissioning.

Participate in Innovative Projects:

Collaborate with the company on ambitious and innovative industrial and tertiary projects.

Maintain High Standards:

Ensure all work meets the company's quality, safety, environmental, and regulatory standards.

Type of partnership

Type and size of the partner

Outsourcing agreement

- Big company
- SME 50 - 249
- SME 11-49
- SME <=10

Dissemination

Technology keywords

Market keywords

- **08004001 - Air filters and air purification and monitoring equipment**

Targeted countries

Sector groups involved

- Luxembourg
- Latvia
- Croatia
- Germany
- Poland
- Slovakia
- Slovenia
- Hungary
- Czechia
- Montenegro
- Cyprus
- Estonia
- Netherlands
- Malta
- Greece
- Romania
- Bulgaria