

Slovenian SME specialised in manufacturing moulded plywood components (FSC-Certified Specialist) seeks partners in furniture manufacturing hubs and design markets. Company is offering Custom Seating Solutions to collaboration partners.

Summary

Profile type

Business request

Company's country

Slovenia

POD reference

BRSI20261009005

Profile status

PUBLISHED

Type of partnership

Supplier agreement

Targeted countries

• All countries

Contact Person

[**Enrico FRANZIN**](#)

Term of validity

9 Oct 2026**9 Oct 2027**

Last update

9 Oct 2026

General Information

Short summary

The company operates at the intersection of high-precision engineering and structural design in the wood processing industry, transforming FSC-certified raw veneer into high-value molded plywood elements (molded veneer shells). Its core activities include precise veneer selection, specialized adhesive application, high-pressure hydraulic thermal pressing, and multi-axis CNC profiling. These technical processes ensure anatomically optimized, durable, and light-responsive structural end products.

Full description

The company is an expert participant in the technical wood processing sector, a field combining traditional European woodworking craftsmanship with advanced multi-axis machining. Through its industrial activity, the company capitalizes on premium natural hardwood resources—such as beech, oak, and walnut veneer—transforming raw material into highly functional, value-added components for international clients in the high-end furniture, hospitality, and contract design sectors.

The core operation consists of processing raw veneer sheets through a meticulous multi-stage manufacturing sequence. This procedure involves precision moisture optimization, grain orientation engineering, adhesive application, and hot-press molding using dedicated geometric molds. Post-pressing, the company utilizes advanced multi-axis CNC machinery to trim, drill, and detail the molded parts to exact client specifications. These technical processes require deep expertise in wood behavior under pressure and temperature, ensuring that the natural elasticity of the wood is permanently locked into strong, fluid forms.

The diverse product range primarily features ergonomic chair shells, backrests, seats, and custom-molded architectural elements.

Designed to seamlessly fit different manufacturing stages or high-end design requirements, the company offers a complete matrix of surface finishes:

- Raw Molded Shells: Perfectly sanded, calibrated, and structured base components optimized for subsequent fabric/leather upholstery or padding.
- Finished & Lacquered Shells: Fully coated components using premium protective lacquers that highlight the natural grain, depth, and rhythm of the wood, ready for direct product assembly.
- Custom Stained & Tinted Options: Tailored surface treatments adapted to match specific architectural projects or corporate identity palettes.

By offering both highly reproducible standardized models and fully customized OEM/ODM production, the company successfully responds to dynamic market demands, supporting both high-volume furniture assemblers and boutique design studios.

Quality assurance and environmental stewardship represent core pillars of the company's market competitiveness. The company operates under a strict FSC (Forest Stewardship Council) certification, guaranteeing that all wood resources are tracked through a transparent chain of custody from responsibly managed forests. This ecological framework, combined with optimized cutting layouts that eliminate material waste and the use of eco-friendly adhesives, fulfills the modern market's demand for sustainable, green procurement.

Advantages and innovations

As a specialised manufacturer of moulded plywood components for chairs, backed by over 25 years of industry presence, operates as a trusted strategic supplier to well-known international companies across Europe such as: LC-STENDAL GmbH, STOL GmbH, ADEX s.r.l., SETA s.r.l., STIWOOD s.r.l., AUDITORIUM Ltd and CALLIGARIS Ltd..

Company excel in delivering high-precision bent veneer shapes, custom tool design, and reliable serial production tailored to their exact technical specifications.

- FSC-Certified Supply Chain: Guaranteed compliance with strict international sustainability standards, allowing partners to meet green public procurement criteria and serve eco-conscious luxury markets.
- Full Spectrum Finishing Solutions: Complete processing flexibility, delivering everything from structural raw blanks (ideal for specialized upholstery workshops) to retail-ready, flawlessly lacquered surfaces.
- Complex 3D Moulded Geometry: Exceptional capability to engineer deep-drawn curves, tight radiuses, and complex ergonomic shapes that maintain immense structural strength and stability even at reduced thicknesses.
- High-Precision CNC Profiling: Automated multi-axis milling ensures perfect dimensional accuracy, identical repeatability, and precise edge routing or hole drilling for effortless assembly.
- Highly Optimised Nesting Logistics: Due to the precise geometric nesting of the moulded shells, products stack incredibly tightly on Euro-pallets . This drastically reduces international shipping volumes, lowers per-unit transport costs, and minimizes the logistics carbon footprint.
- Custom OEM/ODM Engineering: In-house technical support capable of developing custom pressing moulds based on client technical drawings, architectural prototypes, or digital 3D models.

Technical specification or expertise sought

The company seeks reliable business partners to expand its commercial footprint across European and global furniture manufacturing hubs and design markets. The ideal collaboration focuses on establishing stable supply chains, integrating Slovenian-made moulded components into finished furniture lines, and securing large-scale residential or contract project contracts. They are prepared for collaboration with commercial and supplier agreement.

Type of partner sought:

- Furniture Manufacturers & Upholstery Workshops: Chair assemblers, office furniture brands, and contract seating producers looking for raw structural or lacquered visual component suppliers.
- Distributors & Industrial Wholesalers: Well-connected distributors specializing in industrial wood components, semi-finished panels, and premium furniture hardware.
- Interior Architects & Design Studios: Firms managing large-scale public interior, hospitality, cruise ship, or high-end office outfitting projects requiring sustainable, custom woodwork

Stage of development

Already on the market

Sustainable Development goals

- **Goal 9: Industry, Innovation and Infrastructure**
- **Goal 12: Responsible Consumption and Production**

IPR Status

Secret know-how

IPR Notes

Partner Sought

Expected role of the partner

The company offers a highly stable, technologically advanced, and FSC-certified production base capable of delivering consistent quality, high volume repeatability, and flexible customization. Partners stand to benefit from a secure European supply chain, competitive B2B pricing, highly efficient palletized logistics, and dedicated engineering support for new product development. The partnership is envisioned as a long-term, mutually beneficial commercial agreement centered on quality, reliability, and growth in the premium furniture sector.

Type of partnership

Supplier agreement

Type and size of the partner

- **SME 11-49**
- **SME 50 - 249**
- **Big company**
- **SME <=10**

Dissemination

Technology keywords

- **07002005 - Wood Products**
- **07002001 - Forest technology**

Market keywords

- **07004003 - Home furnishing and housewares**
- **09005 - Agriculture, Forestry, Fishing, Animal Husbandry & Related Products**
- **09004008 - Other manufacturing (not elsewhere classified)**
- **07004005 - Furnishing and Furniture**

Targeted countries

- **All countries**

Sector groups involved