

German software developer offering solutions for heat pump companies seeks sales partners in Europe

Summary

Profile type	Company's country	POD reference
Technology offer	Germany	TODE20250305023
Profile status	Type of partnership	Targeted countries
PUBLISHED	Commercial agreement with technical assistance	• World
Contact Person	Term of validity	Last update
Enrico FRANZIN	5 Mar 2025 5 Mar 2026	5 Mar 2025

General Information

Short summary

A German provider of specialized software solutions for heat pumps offers innovative tools for the design, simulation and optimization of heating systems. The company is looking for sales partners, training institutions and multipliers throughout Europe, Turkey, Ukraine and Canada.

Full description

The German company is a renowned software company with over 25 years of experience in the field of heat pump technology. It develops and distributes user-friendly software solutions for desktop and online applications. The software supports manufacturers, tradesmen, planners and energy consultants in the selection of efficient systems, fault diagnosis and economic evaluation.

The software enables:

- The selection of the optimum heat pump based on the project requirements
- The comparison and optimization of different heating concepts
- Early detection and avoidance of potential planning errors
- Economic efficiency calculations and proof of efficiency for specific projects

The solutions are available in OEM versions for all European markets. The desktop versions are offered in English

and Polish, while earlier versions were also available in Hungarian.

The company is looking for sales partners, training institutions and multipliers throughout Europe, Turkey, Ukraine and Canada.

The company is already working successfully with international customers, including well-known manufacturers of heat pumps.

Advantages and innovations

- Intuitive, user-friendly menu navigation
 - Simple customization of projects and calculations
 - Support for complex scenarios, such as the combination of geothermal probes and ground absorbers
 - Integration of country-specific regulations and individual components
 - Multilingual user interface and climate data-based calculations
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Technical specification or expertise sought

Stage of development

Already on the market

Sustainable Development goals

• **Goal 7: Affordable and Clean Energy**

IPR Status

No IPR applied

IPR Notes

Partner Sought

Expected role of the partner

Potential partners can be:

- Sales representatives for heating components
- Wholesalers and software providers for the construction industry
- Organizations that promote sustainable technologies
- Energy consultant associations and training institutions

The ideal partner takes on the following activities:

- Customer acquisition
- Translation of technical terms used in the software
- Possible support or training
- Joint adaptations to specific features in the country are also conceivable (e.g. regional regulations)

Type of partnership

Commercial agreement with technical assistance

Type and size of the partner

- **Big company**
- **SME 50 - 249**
- **SME 11-49**
- **Other**
- **SME <=10**

Dissemination

Technology keywords

- **01003006 - Computer Software**
- **04002007 - Heat pump**

Market keywords

- **06006003 - Heat recovery**
- **06003006 - Combined heat and power (co-generation)**

Targeted countries

- **World**

Sector groups involved

- **Renewable Energy**
- **Energy-Intensive Industries**