

# End-to-End High-Tech IT Solutions for Accelerated Innovation: software development outsourcing, AI strategy, product modernization, data readiness, R&D services, and DevOps for Agile, scalable and efficient business operations

## Summary

Profile type	Company's country	POD reference
<b>Business Offer</b>	<b>United States</b>	<b>BOUA20250121020</b>
Profile status	Type of partnership	Targeted countries
<b>PUBLISHED</b>	<b>Commercial agreement</b> <b>Outsourcing agreement</b>	<b>• World</b>
Contact Person	Term of validity	Last update
<a href="#">Giovanni CHIACCHIO</a>	<b>23 Jan 2025</b> <b>23 Jan 2026</b>	<b>23 Jan 2025</b>

## General Information

### Short summary

Founded in 1993, SoftServe delivers cutting-edge IT solutions with over 20,000 successful projects and 10,000 global employees. Operating from 53 offices across 16 countries, we serve 700+ high-tech clients, including industry leaders like Google and IBM, with a 95%+ client retention rate. Our proprietary methodologies, such as the DevIQ® Assessment and SAMP platform, optimize SDLC processes, accelerate time-to-market, and drive AI-assisted development for unparalleled innovation.

### Full description

For 30 years, SoftServe has been solving the most complex high-tech challenges. Trusted by over 700 clients, including Cisco and Coupa, we specialize in IT solutions that transform ideas into reality. Our Net Promoter Score (NPS) of 84 and 95%+ client retention reflect our success in delivering tailored solutions and ensuring long-term value.

### Expertise Overview

SoftServe leverages its Technology Center of Excellence and global delivery teams to deliver:

**Software Development Outsourcing:**

Providing tailored development solutions backed by a proprietary execution process perfected over decades. With 10,000+ engineers worldwide, we seamlessly integrate with client teams to deliver scalable, reliable outcomes.

**Accelerated Time-to-Market:**

Utilizing frameworks like DevIQ® to optimize CI/CD processes and shorten implementation times, enabling rapid innovation and sustained growth.

**AI Strategy and Product Innovation:**

Balancing AI-enabled products and business strategies to achieve measurable ROI. From ideation workshops to PoCs and PoVs, we ensure solutions align with client goals.

**Transformation and Modernization:**

Extending product lifecycles with platforms like SAMP, enabling cloud migration and standardizing enterprise application models.

**Data Readiness:**

Offering a holistic approach to data strategy, governance, and analytics, ensuring robust architecture and actionable insights for future scalability.

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**Advantages and innovations**

SoftServe offers comprehensive tools and methodologies to transform high-tech enterprises:

- DevIQ Assessment: Quantitative process mining to enhance SDLC efficiency by 25%.
- App Modernization: Accelerates cloud app delivery by 30%, enabling robust cloud engineering.
- CI/CD Advisory: Improves agility through tailored CI/CD consulting and implementation.
- R&D as a Service: Delivers innovative solutions in quantum computing, Gen AI, and XR.
- Managed Services: Provides critical support for cloud services, enterprise tools, and MLOps.
- Gen AI-Assisted Development: Reduces software delivery time by up to 40% with AI-enabled solutions.

**Our Approach**

SoftServe combines advanced technology, industry knowledge, and human-centered design to deliver:

- Telecom-grade software engineering
- Cloud-native solutions
- AI-powered analytics
- High-security data management
- Scalable modernization frameworks

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**Technical specification or expertise sought**

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**Stage of development**

**Already on the market**

**IPR Status**

**No IPR applied**

**Sustainable Development goals**

- **Goal 17: Partnerships to achieve the Goal**
- **Goal 9: Industry, Innovation and Infrastructure**

IPR Notes

## Partner Sought

### Expected role of the partner

Ideal partners include independent software vendors, emerging startups, technology providers, and global enterprises in high-tech sectors. We collaborate with innovators seeking tailored IT solutions for software development, cloud engineering, AI strategy and data modernization to drive scalable growth and operational excellence.

### Type of partnership

**Commercial agreement**

**Outsourcing agreement**

### Type and size of the partner

• **SME 50 - 249**

• **Other**

• **Big company**

## Dissemination

### Technology keywords

- **01003025 - Internet of Things**
- **01003001 - Advanced Systems Architecture**
- **01003024 - Cloud Technologies**
- **01003006 - Computer Software**
- **01003003 - Artificial Intelligence (AI)**

### Targeted countries

- **World**

### Market keywords

- **02007001 - Systems software**
- **02007014 - Other industry specific software**
- **02007005 - Communications/networking**
- **02007016 - Artificial intelligence related software**
- **02007022 - Software services**

### Sector groups involved

- **Digital**