

Turkish medical device manufacturer seeks distributors for ESWT, lithotripsy and ESWL systems

Summary

Profile type

Business request

Company's country

Türkiye

POD reference

BRTR20260925014

Profile status

PUBLISHED

Type of partnership

Commercial agreement

Targeted countries

• All countries

Contact Person

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Term of validity

25 Sep 2026
25 Sep 2027

Last update

25 Sep 2026

General Information

Short summary

A Turkish manufacturer of ESWT, lithotripsy and ESWL systems seeks international medical device distributors/importers. Partners should have experience in urology, rehabilitation, physiotherapy, orthopedics, aesthetics/lipedema or comparable energy-based medical technologies.

Full description

İnceler Medical aims to expand its international partner network for its medical device portfolio. The company seeks partners able to introduce, register where necessary, distribute and technically support radial, focused and combined ESWT systems, pneumatic/ultrasonic lithotripters and electromagnetic ESWL systems in their local markets.

Ideal partners should already work with hospitals, clinics, rehabilitation centers, urology departments or aesthetic/medical technology providers.

Advantages and innovations

Inceler Medical can offer direct manufacturer communication, product training, clinical positioning support, technical documentation and after-sales guidance. The portfolio is suitable for several departments and specialties, increasing the market potential for qualified distributors.

Technical specification or expertise sought

The partner should have medical device distribution experience, a sales network in hospitals/clinics, ability to manage import and regulatory steps, first-line technical service capability, and capacity to organize product demonstrations and user training.

Stage of development

Already on the market

IPR Status

Secret know-how

IPR Notes

Sustainable Development goals

- **Goal 9: Industry, Innovation and Infrastructure**
- **Goal 3: Good Health and Well-being**

Partner Sought

Expected role of the partner

The partner will act as local distributor/importer, promote Inceler Medical products, identify customers, coordinate demonstrations, support installations, provide first-line service and communicate market needs and sales opportunities.

Type of partnership

Commercial agreement

Type and size of the partner

- **SME 50 - 249**
- **Big company**
- **SME 11-49**

Dissemination

Technology keywords

- **06001013 - Medical Technology / Biomedical Engineering**

Targeted countries

- **All countries**

Market keywords

- **05010003 - Patient rehabilitation & training**
- **05007007 - Other medical/health related (not elsewhere classified)**

Sector groups involved

- **Health**