

A Spanish company with extensive experience in industrial energy optimization is seeking partners to collaborate on the implementation of solar renewables and hybrid technologies.

Summary

Profile type

Technology offer

Company's country

Spain

POD reference

TOES20251002012

Profile status

PUBLISHED

Type of partnership

**Commercial agreement with
technical assistance**

**Research and development
cooperation agreement**

Targeted countries

• **World**

Contact Person

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Term of validity

2 Oct 2025

2 Oct 2026

Last update

2 Oct 2025

General Information

Short summary

The company has extensive experience in energy optimization services tailored for industrial companies, with a particular focus on solar renewable technologies and the hybridization of systems such as solar fields, heat pumps, and electric boilers. The company conducts comprehensive studies, simulations, and R&D projects aimed at reducing energy consumption and maximize efficiency.

Full description

A Spanish company with international experience in leading industrial energy efficiency projects across Spain, Sweden, and Italy is seeking partners to collaborate on implementing solar renewable and hybrid technologies.

The company, based in Galicia, leverages its extensive experience to support both solution providers and end-user companies in the industrial sector in their efforts to reduce energy consumption.

With specialized expertise in solar renewable energy and the integration and hybridization of technologies such as solar fields, heat pumps, and boilers, the company helps its partners achieve maximum energy savings. Beyond implementation, it provides technical studies and simulations that allow clients to evaluate feasibility and potential impact before execution.

Additionally, its dedicated Research and Development line explores new technologies and innovative solutions to drive the industrial energy transition.

Through this combination of experience, technical insight, and hands-on support, the company positions itself as a trusted technology partner for the design, assessment, and deployment of energy efficiency and sustainability projects in the industrial field.

Advantages and innovations

The company combines deep expertise and innovation in the field of industrial energy optimization. It supports both solution providers and end-user industries, adapting its approach to the unique requirements of each project.

With specialized experience in the integration and hybridization of technologies such as solar fields, heat pumps, and boilers, the company enables significant energy savings and enhanced operational efficiency. Through detailed studies and simulations, it ensures that every solution is both technically sound and economically viable before implementation. With a strong commitment to ongoing Research and Development, the company actively explores emerging technologies to accelerate the industrial energy transition.

This focus on innovation, combined with a dedicated commitment to sustainability, positions the company as a strategic partner in reducing energy consumption and carbon emissions, fully supporting European climate and energy objectives.

Technical specification or expertise sought

The company is seeking two types of collaboration partners:

First, industrial end-users looking to reduce electricity consumption and lower CO₂ emissions, with an interest in implementing renewable and hybrid energy solutions.

Second, strategic partners who wish to expand their market presence through joint studies, simulations and development of innovative energy technologies. These partners may include technology providers, industrial companies and organizations seeking to co-develop or validate solutions that contribute to energy efficiency and sustainability in the industrial sector.

Stage of development

Already on the market

Sustainable Development goals

- **Goal 11: Sustainable Cities and Communities**
- **Goal 13: Climate Action**
- **Goal 9: Industry, Innovation and Infrastructure**
- **Goal 7: Affordable and Clean Energy**

IPR Status

No IPR applied

IPR Notes

IPR Notes

Partner Sought

Expected role of the partner

The Spanish company seeks hybrid collaborations with both industrial end-users and strategic partners.

Industrial companies are invited to engage by identifying their energy challenges and working closely with the company on the design, implementation, and monitoring of renewable and hybrid energy solutions.

Strategic partners are encouraged to collaborate in medium- and long-term projects, contributing technological expertise, co-developing studies and simulations, and supporting the validation and market deployment of innovative energy solutions.

The company prioritizes partnerships that go beyond short-term services, focusing on sustainable collaborations that accelerate the industrial energy transition and create mutual growth opportunities.

Type of partnership

Commercial agreement with technical assistance

Research and development cooperation agreement

Type and size of the partner

• **SME <=10**

Dissemination

Technology keywords

- **04005008 - Wind energy**
- **04005004 - Photovoltaics**
- **04007001 - Energy management**
- **04005005 - Solar/Thermal energy**

Targeted countries

- **World**

Market keywords

- **06003009 - Biomass and Biofuels**
- **06003001 - Solar/thermal energy**
- **06003005 - Geothermal energy**
- **06003002 - Photovoltaics**

Sector groups involved