

Austrian company is looking for an outsourcing Partner in the field of metall processing including switch cabinet construction located in the Balkan Region.

## Summary

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Profile type	Company's country	POD reference
<b>Business request</b>	<b>Austria</b>	<b>BRAT20251230007</b>
Profile status	Type of partnership	Targeted countries
<b>PUBLISHED</b>	<b>Outsourcing agreement</b>	<ul style="list-style-type: none"><li>• Slovenia</li><li>• Croatia</li><li>• Romania</li><li>• Serbia</li><li>• Montenegro</li><li>• Greece</li><li>• North Macedonia</li><li>• Bosnia and Herzegovina</li><li>• Bulgaria</li><li>• Kosovo</li></ul>
Contact Person	Term of validity	Last update
<a href="#"><u>Enrico FRANZIN</u></a>	<b>30 Dec 2025</b> <b>30 Dec 2026</b>	<b>30 Dec 2025</b>

## General Information

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### Short summary

The highly innovative Austrian developer and producer of dosing systems, supplies the most efficient dosing technology worldwide. Customers Savings in time and material as well as durable products, are the key to its business success and growth. They are looking for an outsourcing partner in the field of metal sheet processing and assembling. Furthermore, skills in the field of switch cabinet construction, including wire connections are an asset. Partners should be in the Balkan Region.

## Full description

Austrian highly innovative company develops and manufactures the world's most efficient dosing Systems. Its focus on technological efficiency and innovative solutions provides customers worldwide with measurable competitive advantages. The company concentrates on people and partnerships in order to achieve sustainable success in reducing Material waste, avoiding part problems and saving costs by shortening cycle time. High quality and maximum precision in material and spare parts, as well as simple operation guarantee durable systems and minimum maintenance.

They are offering various models of their dosing Systems. One Model, for example, measurements approximately 130cm x 150cm x 2000cm in height and weights 700kg.

The company would like to outsource the production and assembly of the steel construction housing for this system. The partner sought should have experience in the metal sheet processing (laser cutting, bending, pressing, welding, surface coating) and metal construction assembling. Metall sheets are 15mm thick and should be powder coated or painted.

Each model has an electrical control cabinet. It would be an advantage of the partner sought, if he also has skills of wiring this switch cabinet.

The Austrian developer of various dosing Systems provides the desired partner with all manufacturing drawings in 2D and 3D, material und parts list, assembling descriptions and quality specifications. The Austrian company is seeking for a long-term valuable partnership based on trust and sustainable business growth.

## Advantages and innovations

The Austrian developer of various dosing Systems provides the desired partner with all manufacturing drawings in 2D and 3D, material und parts list, assembling descriptions and quality specifications. The Austrian company is seeking for a long-term valuable partnership based on trust and sustainable business growth.

## Technical specification or expertise sought

Austrian highly innovative company develops and manufactures the world's most efficient dosing Systems.

They offer various models of dosing Systems. One Model, for example, measurements approximately 130cm x 150cm x 2000cm in height and weights 70kg.

The company would like to outsource the production and assembly of the steel construction housing for this system. Metall sheets are 15mm thick and should be powder coated or painted.

Laser cutting, bending, pressing, welding, surface coating and metal construction assembling is required from the partner sought. Furthermore, skills in the field of switch cabinet construction, including wire connections are an asset. High quality and maximum precision in material and spare parts are expected from the desired partner.

## Stage of development

**Already on the market**

## Sustainable Development goals

- Goal 17: Partnerships to achieve the Goal**
- Goal 8: Decent Work and Economic Growth**

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IPR Status

IPR Notes

## Partner Sought

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Expected role of the partner

The highly innovative Austrian developer and producer of dosing systems is looking for an outsourcing partner in the field of metal sheet processing (laser cutting, bending, pressing, welding, surface coating) and assembling. Furthermore, skills in the field of switch cabinet construction, including wire connections are an asset. Partners should be in the Balkan Region.

Type of partnership

**Outsourcing agreement**

Type and size of the partner

- **SME 11-49**
- **SME <=10**

## Dissemination

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Technology keywords

Market keywords

- **08003007 - Other industrial equipment and machinery**
- **08002007 - Other industrial automation**

## Targeted countries

- Slovenia
- Croatia
- Romania
- Serbia
- Montenegro
- Greece
- North Macedonia
- Bosnia and Herzegovina
- Bulgaria
- Kosovo

## Sector groups involved