

A Ukrainian manufacturer seeks international distributors and importers of bricks under a distribution services agreement.

Summary

Profile type	Company's country	POD reference
Business Offer	Ukraine	BOUA20241227015
Profile status	Type of partnership	Targeted countries
PUBLISHED	Commercial agreement	• World
Contact Person	Term of validity	Last update
<u>Giovanni CHIACCHIO</u>	27 Dec 2024 27 Dec 2025	27 Dec 2024

General Information

Short summary

A Ukrainian manufacturer in the ceramic industry with decades of experience in production of brick for residential and commercial constructions is looking for new distributors from the EU countries. The company already exports its products to international markets and is seeking to expand its presence through finding reliable distributors and clients in neighboring countries.

Full description

The Ukrainian company was founded in 2006 and today is one of the leading companies in the production of clay building materials. Over the years, as bricks became more widely used and the benefit of building with bricks became more evident, the company has undertaken innovative activities in order to provide more models and special shapes to achieve the desired look and satisfy the clients' needs.

The SME makes most of its sales in Ukraine and also sells its products to the following export markets: Romania, Moldova, Lithuania, Poland, and Germany. Since the launch of its first products, it has significantly pushed imported products out of the domestic market and in a few years became export-oriented: the share of exports in some years reached up to 40 percent... Many export-oriented products have been developed, such as the Long Format elongated brick, the German 240x115x71, the Czech 290x140x65, and the Danish 230x110x52 brick formats.

Clinker products are fired at high temperatures of 1000 °C and above. The 'tempering' of the brick gives the reason to compare clinker with natural stone — strong and durable. At the same time, clinker has a distinctive bright aesthetics

in the construction of objects. The wide variety of colors, textures, and sizes of Clinker bricks allows us to implement bold design solutions and ideas in architecture.

The SME is focused on expanding collaboration with the EU countries under distribution agreements.

Advantages and innovations

- Certified by UkrSEPRO, ISO 9001:2009, E.
- 100 mln pcs conventional brick/year - line production capacity.
- Completely eco-friendly product, which is confirmed by certificate ISO 14024:1999.
- Highly skilled and qualified team.

Technical specification or expertise sought

Stage of development

Already on the market

Sustainable Development goals

• Goal 12: Responsible Consumption and Production

IPR Status

No IPR applied

IPR Notes

Partner Sought

Expected role of the partner

The company is looking for international distributors for its products and partners from the construction sector specializing in the construction of commercial and residential buildings. They are looking for long-term cooperation with new and reliable partners from EU countries based on distribution services agreements.

Type of partnership

Commercial agreement

Type and size of the partner

• SME 50 - 249

Dissemination

Technology keywords

- **02006001 - Materials, components and systems for construction**

Targeted countries

- **World**

Market keywords

- **09007003 - Distribution of building products and systems**
- **09007002 - Manufacture of construction materials, components and systems**

Sector groups involved

Media

Images

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