

A Portuguese company seeks a manufacturer of custom protective foam solutions for transport of medical equipment in cardboard boxes

Summary

Profile type

Business request

Company's country

Portugal

POD reference

BRPT20260928010

Profile status

PUBLISHED

Type of partnership

Supplier agreement

Targeted countries

- Latvia
- France
- Croatia
- Finland
- Ireland
- Italy
- Bulgaria
- Greece
- Luxembourg
- Belgium
- Estonia
- Cyprus
- Austria
- Denmark
- Hungary
- Czechia
- Lithuania
- Germany
- Romania
- Malta
- Sweden
- Poland
- Slovenia

- Slovakia
- Netherlands
- Spain

Contact Person

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Term of validity

28 Sep 2026**28 Sep 2027**

Last update

28 Sep 2026

General Information

Short summary

A Portuguese company specialized in the design and development of medical devices seeks a manufacturer of custom-made protective foam solutions for the safe transport and handling of equipment, under a supplier agreement.

Full description

A Portuguese company is seeking a manufacturer capable of designing and producing protective foam solutions for transportation and logistics purposes.

The foam solutions will be used to protect against shocks, vibrations, and mechanical stress during storage and transport. The ideal partner should have proven experience in custom foam engineering, including precision cutting and material selection, ensuring both protection and ease of handling.

A supplier agreement is sought to guarantee consistent quality, scalability of production, and compliance with European standards related to packaging, transport safety, and material durability.

Advantages and innovations

The company is recognized for its focus on safe transport, where protection during transport is critical to maintaining product integrity. By partnering with the company, the manufacturer will benefit from stable demand, long term collaboration opportunities, and integration into a technology driven supply chain.

Technical specification or expertise sought

- Ability to manufacture custom protective foam inserts for equipment.
- Experience with high density and shock absorbing foam materials (e.g. PE, PU, EVA or similar).
- Capability to protect equipment weighing up to 10 kg or more.
- Capability to manufacture foam inserts to exact dimensions Knowledge of transport and logistics requirements, including vibration and impact protection.

Stage of development

Already on the market

Sustainable Development goals

- **Goal 12: Responsible Consumption and Production**
- **Goal 3: Good Health and Well-being**
- **Goal 8: Decent Work and Economic Growth**
- **Goal 9: Industry, Innovation and Infrastructure**
- **Goal 17: Partnerships to achieve the Goal**

IPR Status

Secret know-how

IPR Notes

Partner Sought

Expected role of the partner

The company is seeking an industrial partner specialized in the design and manufacturing of custom protective foam solutions for the safe transport and handling of technological equipment platforms.

The partner will be responsible for:

- Designing custom foam inserts tailored to the geometry, weight and fragility of the platforms.
- Advising on material selection (e.g. PE, PU, EVA or equivalent) to ensure optimal shock absorption, vibration damping, and durability.
- Ensuring that the protective solutions comply with European packaging, transport and safety standards.
- Supporting continuous supply and potential scaling of production as demand increases.

The selected cooperation type is a supplier agreement, where the partner will act as a long term supplier of

protective foam solutions integrated into the company's logistics and distribution chain.

Type of partnership

Supplier agreement

Type and size of the partner

- **R&D Institution**
- **SME 11-49**
- **Other**
- **Big company**
- **SME 50 - 249**
- **SME <=10**

Dissemination

Technology keywords

- **02005003 - Packaging for machines**
- **02008003 - Logistics**

Market keywords

- **08003007 - Other industrial equipment and machinery**
- **09001007 - Other transportation**

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Sector groups involved

Media

Images



[Image1.jpeg](#)



[Image2.jpeg](#)



[Image3.jpeg](#)