

A Greek organisation experienced in innovation support is seeking to join a consortium for HORIZON-CL3-2025-01-SSRI-03: Open grounds for pre-commercial procurement of innovative security technologies.

Summary

Profile type	Company's country	POD reference
Technology offer	Greece	TOGR20250602007
Profile status	Type of partnership	Targeted countries
PUBLISHED	Research and development cooperation agreement	• World
Contact Person	Term of validity	Last update
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General Information

Short summary

A Greek organization with over 25 years' experience in providing innovation support, technology transfer and EU funding guidance offers its knowhow and expertise to a consortium submitting a proposal for the Horizon Europe call: HORIZON-CL23-2025-01-SSRI-03. A research cooperation agreement is sought with potential partners having complementary capacities such as end-users and public procurers of innovative security technologies.

Full description

This Horizon Europe call HORIZON-CL3-2025-01-SSRI-03 invites proposals for a preparatory Coordination and Support Action (CSA) that will establish the necessary conditions for a future Pre-Commercial Procurement (PCP) aimed at accelerating the development and uptake of innovative security technologies across the EU. The focus is on supporting public procurers from multiple countries to come together and consolidate their demand based on common functional or operational needs, without prescribing specific technical solutions. This approach aims to enable better-informed investment decisions by improving the visibility of both the potential supply of innovative EU-based technologies and the aggregated demand within the market. The preparatory action should enhance the capacity of EU public

procurers to align their procurement requirements with industry capabilities and emerging technologies, facilitating rapid innovation, experimentation, and pre-commercial procurement of advanced security solutions. These solutions may include technologies to enhance border security, combat crime and terrorism, protect critical infrastructure and public spaces, and strengthen societal resilience against natural or human-made disasters. The CSA will need to demonstrate that the identified security challenges require a PCP approach to complete technology maturation and compare alternatives. It should confirm the commitment of a consolidated group of public buyers sharing common needs and willing to engage in a joint PCP action, as well as identify a wider community of potential buyers interested in future uptake of the developed solutions. Furthermore, the project must provide a comprehensive mapping of the current state-of-the-art and market landscape, showing multiple technical options to address the challenges. It must also prepare a clear and compliant PCP plan, ensuring readiness to launch the acquisition of R&D services under PCP rules. Importantly, the CSA must ensure that proposed technological developments align with European societal values, fundamental rights, privacy, and data protection legislation. It should also integrate societal and gender considerations where relevant, such as the perception of security and potential side effects of technological solutions. The preparatory project is expected to last up to one year and produce deliverables that substantially de-risk and justify the follow-up PCP proposal.

A Greek organization, with proven expertise in innovation support, technology transfer, and EU funding advisory is interested in joining this initiative as a partner. This organization can bring valuable experience in market research, stakeholder engagement, and the development of procurement and validation strategies, contributing to the effective coordination of consortium activities. Leveraging over 25 years' experience in national and European networks, the organization can help bridge the gap between public procurers, industry, and innovators, supporting the design of inclusive and impactful services that promote the sustainable uptake of innovative security solutions across Europe. The exact role and contributions of this partner will be defined in discussion with the consortium.

Through a research cooperation agreement, the Greek organization seeks to offer the above-mentioned expertise to an emerging consortium intending to submit a proposal for the relevant HORIZON-CL3-2025-01-SSRI-03 call, which opens on 12/06/2025 and closes on 12/11/2025.

Advantages and innovations

The Greek organization has over 25 years of experience in key areas of activity addressed by the relevant call for proposals, such as:

- Innovation support
- Technology transfer
- EU funding advisory services
- Market research - Stakeholder engagement
- The development of procurement and validation strategies.

Technical specification or expertise sought

Stage of development

Concept stage

Sustainable Development goals

- **Goal 17: Partnerships to achieve the Goal**
- **Goal 11: Sustainable Cities and Communities**
- **Goal 16: Peace and Justice Strong Institutions**
- **Goal 9: Industry, Innovation and Infrastructure**
- **Goal 8: Decent Work and Economic Growth**

IPR Status

No IPR applied

IPR Notes

Partner Sought

Expected role of the partner

The expected role of the Greek organisation in this project is to actively support the preparatory activities that enable the successful design and implementation of a future Pre-Commercial Procurement (PCP) action. This includes contributing to market and technology analysis, stakeholder engagement, and the development of transparent and effective procurement and validation strategies. The Greek organisation will also help consolidate the demand from public procurers, facilitate communication between buyers and innovators, and ensure that societal, ethical, and

gender aspects are properly integrated into the project's deliverables. The Greek organization, with its strong background in innovation support, technology transfer, and EU funding advisory services, is well-positioned to contribute significantly to these tasks. Its extensive networks across research institutions, industry, and public bodies can enhance stakeholder engagement and foster collaboration across different sectors and regions. Additionally, the organization's expertise in market intelligence, capacity building, and designing funding and procurement guidance will be valuable in shaping effective strategies for innovation uptake and sustainable procurement processes. The precise role and contributions of this partner will be discussed and tailored within the consortium to maximize impact and ensure alignment with project goals. Other partners could be end-users and public procurers of innovative security technologies.

Type of partnership

Research and development cooperation agreement

Type and size of the partner

• **R&D Institution**

Dissemination

Technology keywords

• **11004 - Technology, Society and Employment**

Market keywords

• **09003005 - Consulting services**

Targeted countries

• **World**

Sector groups involved

• **Mobility - Transport - Automotive**
• **Renewable Energy**
• **Digital**
• **Energy-Intensive Industries**