

Spanish company specialized in innovative engineering solutions for industrial agitators targeting the water treatment, wastewater, and industrial process industries is seeking a commercial agreement.

## Summary

Profile type

**Business Offer**

Company's country

**Spain**

POD reference

**BOES20250321013**

Profile status

**PUBLISHED**

Type of partnership

**Commercial agreement**

Targeted countries

**• World**

Contact Person

[\*\*Enrico FRANZIN\*\*](#)

Term of validity

**21 Mar 2025**  
**21 Mar 2026**

Last update

**21 Mar 2025**

## General Information

### Short summary

A company specializing in innovative engineering solutions, focusing on industrial agitators is seeking a commercial agreement to expand collaborations and industry reach. The company has a strong commitment to technological advancement.

### Full description

Spanish company specializing in the design and manufacturing of advanced agitators for flash mixing, flocculation, and reagent preparation processes. With extensive experience in the sector, the company offers tailored solutions designed to enhance performance in industries such as wastewater treatment, water recycling, biological and chemical treatment, and industrial water supply.

The companies agitators are engineered to optimize key processes in water treatment, ensuring precise chemical dosing, improved floc size formation, and effective particle removal. Their designs focus on achieving maximum efficiency by controlling essential parameters such as gradient intensity, mixing time, and flow rates. This precision allows for the creation of larger and more stable flocs, improving separation efficiency in sedimentation and filtration

stages.

The company's agitators utilize thin-profile impellers, which ensure high fluid recirculation rates with significantly reduced power consumption compared to traditional systems. This innovative design minimizes turbulence while maintaining the required mixing intensity, allowing operators to achieve effective treatment with lower energy costs and reduced mechanical wear.

The company is seeking a commercial agreement to expand its presence in international markets by partnering with distributors, importers, wholesalers, and commercial agents specializing in industrial water treatment solutions. The company wish to establish long-term partnerships with industry experts who understand local market dynamics and customer needs. Through this collaboration, the company aims to expand its distribution channels, increase sales opportunities, and deliver innovative solutions to improve efficiency and sustainability in water treatment processes.

---

### Advantages and innovations

To ensure successful partnerships, the company provides comprehensive technical support, training programs, and detailed product documentation to help partners seamlessly integrate their solutions. With hundreds of successful implementations worldwide, the company has established itself as a trusted provider of reliable and efficient agitation solutions.

The company offers several key advantages that distinguish its agitators and automation systems from competitors:

- Custom Solutions for Diverse Applications: the company offers tailored solutions that adapt to various tank sizes, flow rates, and treatment conditions, ensuring compatibility with both industrial and public sector water treatment processes.
- Precise Gradient Control for Flocculation Processes: The company's agitators maintain controlled gradients (e.g.,  $G < 100 \text{ s}^{-1}$ ) to encourage stable floc growth while preventing excessive shear forces that could damage the flocs, ensuring optimal particle removal.
- Durable and Low-Maintenance Design: Built with high-quality materials and designed with thin-profile propellers, the company's agitators minimize mechanical wear and vibration, extending the equipment's lifespan and reducing maintenance requirements.
- Proven Track Record: With hundreds of successful installations worldwide, the company has a demonstrated history of delivering effective and reliable agitation solutions for complex water treatment projects.

### Technical specification or expertise sought

### Stage of development

**Already on the market**

### Sustainable Development goals

- **Goal 6: Clean Water and Sanitation**
- **Goal 9: Industry, Innovation and Infrastructure**
- **Goal 13: Climate Action**
- **Goal 7: Affordable and Clean Energy**
- **Goal 12: Responsible Consumption and Production**

### IPR Status

**No IPR applied**

### IPR Notes

## IPR Notes

## Partner Sought

### Expected role of the partner

The company is seeking experienced and well-connected partners in the industrial water treatment sector to act as distributors, importers, wholesalers, or commercial agents. The ideal partner should:

Establish and expand distribution channels for the company's advanced agitators within their respective markets. Generate sales opportunities by actively promoting the company's products to relevant industries, including wastewater treatment, water recycling, and industrial water supply.

Provide local market expertise and understand customer needs, ensuring effective product positioning and sales strategies.

Offer technical support and after-sales service to customers, ensuring optimal performance of the company's equipment. Develop and maintain strong relationships with key clients, building long-term partnerships.

Actively participate in marketing and promotional activities to increase brand awareness and market penetration.

Provide feedback and market intelligence to support product development and adaptation to local requirements.

Comply with all relevant regulations and standards in the target market.

Have a proven track record of success in the distribution or sales of industrial water treatment equipment or related technologies.

Be able to provide local storage and logistics if required.

Be able to provide installation services if required.

The company is looking for partners who are committed to long-term collaboration and who share its vision of delivering innovative and sustainable water treatment solutions.

### Type of partnership

**Commercial agreement**

### Type and size of the partner

- **SME <=10**
- **SME 11-49**
- **Other**

## Dissemination

### Technology keywords

### Market keywords

- **09008002 - Water, sewerage, chemical and solid waste treatment plants**
- **09003001 - Engineering services**
- **09007004 - Engineering and consulting services related to construction**

Targeted countries

• **World**

Sector groups involved

## Media

---

Images

[Lateral agitator](#)

[Shaft and impeller of a vertical agitator](#)

[Agitator with 2 impellers](#)