

Polish manufacturer of medical equipment and software for neurological diagnostics is looking for a distributor

Summary

Profile type

Business Offer

Company's country

Poland

POD reference

BOPL20250324004

Profile status

PUBLISHED

Type of partnership

Commercial agreement

Targeted countries

• World

Contact Person

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Term of validity

24 Mar 2025**24 Mar 2026**

Last update

24 Mar 2025

General Information

Short summary

Polish company founded in 1978 as a company designing and manufacturing electronic circuits and devices, specialising in the design and implementation of the latest technologies in the field of electronics and computer science in medicine is looking for a distributor who has a strong understanding of the local market and a proven track record in promoting and supporting medical products.

Full description

The company has specialised in designing and implementing cutting-edge technologies in electronics and IT for the medical field for over 45 years.

Their long-standing collaboration with prestigious scientific institutions has led to the creation of high-quality medical equipment for neurophysiological diagnostics. The company offers devices in 3 different fields:

- devices for neurophysiological diagnostics,
- devices for long-term neurophysiological monitoring,
- devices for neurological therapy.

The brief information about the products and indications includes:

EEG Diagnostics – the channel amplifier provides high-quality EEG diagnostics, supporting a variety of clinical applications:

Routine EEG – for standard neurological assessments.

Long-Term EEG Monitoring (LTM/ICU-EEG) – used in ICUs and epilepsy monitoring units.

Video-EEG (vEEG) – integrates EEG with synchronized HD video recording.

QEEG (Quantitative EEG) & Brain Mapping – advanced spectral analysis, statistical comparisons, and functional assessments.

Cerebral Function Monitoring (CFM/aEEG) for NICU & ICU:

The channels amplifiers are designed for continuous brain function monitoring in neonatal and intensive care units:

Neonatal aEEG/CFM – to detect hypoxic-ischemic encephalopathy (HIE) and guide therapeutic hypothermia.

Video-aEEG - integrates aEEG with synchronized HD video recording.

ICU aEEG Monitoring – for comatose patients and traumatic brain injury cases.

NIRS (Near Infrared Spectroscopy) - rSO₂ Measurement visualised on one chart with other parameters (aEEG trend, EEG signal, SpO₂, HR).

Automatic Seizure Detection & Trend Analysis – assisting clinicians in real-time decision-making.

Multi-channel recording & integration with NICU/ICU patient monitors.

Neurofeedback & Biofeedback – EEG Therapy & Rehabilitation:

The Neurofeedback 2-5 channels amplifier provide real-time brainwave training for:

ADHD & Learning Disabilities – improving focus and self-regulation.

Anxiety, Depression & PTSD Therapy – based on real-time EEG modulation.

Stroke & Traumatic Brain Injury (TBI) Rehabilitation – cognitive and motor recovery.

Peak Performance Training – for athletes and professionals enhancing cognitive function.

Customized Training Protocols – with modular software-based EEG feedback training.

Advantages and innovations

With years of experience and a highly qualified team, the company is a recognized manufacturer of medical equipment in many markets around the world.

For many years, their highly skilled team of engineers and IT specialists has been constantly working on new solutions and improving the quality and functionality of the offered devices. As a result, every few months the company releases new versions of devices and software, and the company's brand is always associated with the latest solutions for medicine.

The company exports its products to numerous countries across various continents. In addition to their own manufacturing, they are the exclusive distributor in Poland for many globally recognized manufacturers of medical equipment. To ensure the highest quality of their services, the company has implemented the PN-EN ISO 13485:2012 Quality Management System, certified by TÜV Rheinland.

They also hold a medical CE certificate for all their products. In recent years, the company has experienced dynamic growth. Today, they are a well-established organization with a clear operational profile and a leading position in the EEG equipment market in Poland.

Their extensive experience and highly qualified and competent team ensure the highest quality of the equipment they produce. Today, the company is synonymous with state-of-the-art technical solutions. They guarantee top-tier global standards in equipment, remote technical support, and online training for their clients, including those working in the most remote locations worldwide.

Technical specification or expertise sought

The company is looking for a distributor with technical expertise in the medical device field, particularly in the specific category our products fall under. A solid understanding of product features, applications, and how they fit into current market trends is essential. It is important that the company's team is capable of explaining the technical aspects of the products, addressing any customer concerns, and conducting in-depth product demonstrations. Furthermore, the company values distributors who can provide valuable feedback regarding product performance and market needs, ensuring a continuous improvement cycle and successful product positioning.

Stage of development

Already on the market

IPR Status

Sustainable Development goals

• **Not relevant**

IPR Notes

Partner Sought

Expected role of the partner

The company is looking for a distributor who has a strong understanding of the local market and a proven track record in promoting and supporting medical products. They value a partner who is committed to ongoing product education, who can provide high-quality customer service, and who has a dedicated sales team to effectively drive product adoption. The partner's team's ability to execute training, provide insightful feedback, and actively engage with the company's products aligns with the role the company hopes to build together.

Type of partnership

Commercial agreement

Type and size of the partner

• SME 50 - 249

Dissemination

Technology keywords

Market keywords

• 05004001 - Electromedical and medical equipment

• 05004004 - Medical instruments

Targeted countries

• World

Sector groups involved