

A Polish company experienced in the distribution of steel products, tools and industrial supplies is looking for suppliers and manufacturers.

Summary

Profile type

Business request

Company's country

Poland

POD reference

BRPL20260708015

Profile status

PUBLISHED

Type of partnership

Commercial agreement

Targeted countries

• **All countries**

Contact Person

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Term of validity

8 Jul 2026

8 Jul 2027

Last update

8 Jul 2026

General Information

Short summary

A Polish company experienced in the distribution of steel products, tools and industrial supplies is looking for suppliers of products for construction and hardware stores as well as manufacturers of carbide milling cutters, steel bars for machining and other industrial components.

Full description

This Polish trading company with a rich history, having been active in the market for 70 years, operates as brick-and-mortar store offering tools, power tools, workwear, gardening equipment, fencing and steel products for the construction and industrial sectors.

It sells steel and provides metalworking services including bending and welding. The experience and trust it has earned over the years have allowed it to become an integral part of the commercial landscape in Poland.

The company fulfills orders throughout Poland and the European Union. Its customers include both individuals and businesses. It specializes in supplying high-quality metal materials and tools for various sectors of the economy. Its main customers are: workshops, companies, stores, government offices and manufacturing plants.

Advantages and innovations

A Polish company with nearly 70 years of experience in supplying steel products, reinforcement, tools, construction materials and technical solutions for industry, construction and professional workshops over the years has built a strong reputation based on reliability, product expertise and a practical understanding of customer needs.

For international partners the company offers much more than standard distribution. It combines a broad product portfolio with value-added services such as steel cutting, bending and reinforcement production allowing it to deliver not only materials but also ready-to-use solutions tailored to project requirements. This helps its partners shorten lead time, reduce handling on site and improve operational efficiency.

Its strength lies in the ability to connect multiple product categories within one business relationship. With over 40 000 products in its offer, it can support customers across construction, industrial and workshop segments making procurement easier and more efficient. For manufacturers and suppliers this means access to a well-established sales partner with strong local market knowledge and an existing professional customer base.

The company combines the stability of a long-established company with a modern and flexible business approach. It is open to long-term partnerships, custom commercial arrangements and solutions adapted to specific market or project needs. Its experience, processing capabilities and wide assortment allow it to create real added value for both customers and business partners.

Working with the company means working with a dependable Polish partner that understands technical products, responds quickly to market demands and is committed to building lasting, mutually beneficial business relationships.

Technical specification or expertise sought

Carbide milling cutters, welding tools, all kinds of hardware and construction store goods.

Stage of development

Already on the market

IPR Status

No IPR applied

IPR Notes

Sustainable Development goals

• **Goal 6: Clean Water and Sanitation**

Partner Sought

Expected role of the partner

The company is looking for international suppliers of products for construction and hardware stores as well as manufacturers of carbide milling cutters, steel bars for machining and other industrial components.

Thanks to its experience, technical background and established position on the Polish market, it can support foreign manufacturers in reaching professional customers in construction, industry and workshop sectors.

Type of partnership

Commercial agreement

Type and size of the partner

- **SME <=10**
- **Big company**
- **SME 11-49**
- **SME 50 - 249**

Dissemination

Technology keywords

Market keywords

- **08003007 - Other industrial equipment and machinery**

Targeted countries

- **All countries**

Sector groups involved