Efficient Managed Data Pipeline Services for Data Modernization and AI-Driven Analytics

Summary

Profile type	Company's country	POD reference
Business Offer	**United States**	**BOUA20250321034**

Profile status	Type of partnership	Targeted countries
PUBLISHED	**Commercial agreement** **Outsourcing agreement**	**• World**

Contact Person	Term of validity	Last update
Enrico FRANZIN	**21 Mar 2025** **21 Mar 2026**	**21 Mar 2025**

General Information

Short summary

Established in 2018, we provide comprehensive Managed Data Pipeline Services with 99.99%+ system availability, supporting 1200+ environments across 22 countries. As the 7th fastest-growing IT services company in the U.S., we leverage AI-driven automation, data mesh solutions, and tailored data product roadmaps to deliver high-value, reliable, and scalable data management for business intelligence, AI/ML, and digital products.

Full description

Accelerating Data Modernization with Apiphani Data Pipelines:

Data Pipelines Overview:
• End-to-end sequences of predefined and automated digital processes that enable seamless data collection, modification, and delivery throughout the enterprise.
• Allow organizations to become truly data-driven by providing role-specific data precisely when and where needed.

Data Domain Planning:
• Establish target business scope and create a data product roadmap.
• Define expectations and investment priorities based on business strategy, time-to-value, and cross-domain dependencies.

• Organize and prioritize data domains with a business-first approach that aligns with dynamic goals and objectives.
• Address both specific objectives at the business unit level and strategic enterprise-wide goals.

Data Product Delivery:
• Deploy commercial-grade data products using best-practice operating models and tools.
• Facilitate development, onboarding, continuous enhancement, and support through Apiphani's expert methodologies and data management platform.
• Pair business domain experts with senior data architects, digital designers, data engineers, and application developers.
• Deploy purpose-built data pipelines tailored to meet specific business requirements for human and AI/ML consumption.

Managed Data Platform Services:
• Deliver all platform components of a modern data stack with fully managed services.
• Utilize Apiphani's Deep Automation™ technology for extreme efficiency and reliability.
• Rapidly deploy data pipelines for critical business intelligence, machine learning, AI, and digital products.
• Provide continuous optimization and enhancement to ensure data solutions evolve alongside business growth.

Recognition:
• 7th Fastest growing IT services company in the U.S.
• 7th Fastest growing company in Massachusetts.
• Apiphani Ranked No. 173 on the 2024 Inc. 5000 List
• With a Three-Year Revenue Growth of Over 2,600%, apiphani Ranks No. 211 Among America's Fastest-Growing Private Companies

Advantages and innovations

Why Choose Apiphani?

Expertise in Data Management & Engineering:
Our seasoned professionals excel in uncovering complex data flows across various platforms—cloud, on-premises, and international environments.
Unmatched Talent & Technology:
Unlike companies relying on low-cost resources, we provide named, dedicated teams with deep knowledge of your business requirements.
Continuous Optimization:
Through our managed services and elastic data and analytics model, we continuously refine your data pipelines, adapting them to your evolving business needs.
Modern Data & Analytics Framework:
We integrate cutting-edge data principles, technology, and operating models to deliver role-specific data solutions that drive value.
Secure, Scalable Platform:
Enjoy a fully managed, evolving data platform built to maximize value while ensuring seamless data flow and governance.

Technical specification or expertise sought

Stage of development

Already on the market

Sustainable Development goals

• **Goal 17: Partnerships to achieve the Goal**

• **Goal 8: Decent Work and Economic Growth**

• **Goal 9: Industry, Innovation and Infrastructure**

IPR Status

No IPR applied

IPR Notes

Partner Sought

Expected role of the partner

We seek partners looking to enhance their data modernization efforts through efficient data pipelines, advanced analytics, and AI-driven insights. Whether aiming to optimize existing infrastructures or develop new data solutions, we offer the expertise and technology to elevate your enterprise's data strategy.

Type of partnership	Type and size of the partner
Commercial agreement	• **SME 11-49**
Outsourcing agreement	• **Big company**
	• **SME <=10**
	• **SME 50 - 249**

Dissemination

Technology keywords	Market keywords
• **01003010 - Databases, Database Management, Data Mining**	• **02007001 - Systems software**
• **01003025 - Internet of Things**	• **02006005 - Big data management**
• **01003024 - Cloud Technologies**	• **02006004 - Data processing, analysis and input services**
• **01003003 - Artificial Intelligence (AI)**	• **02006007 - Databases and on-line information services**
• **01003006 - Computer Software**	• **02007007 - Applications software**

Targeted countries	Sector groups involved
• **World**	• **Digital**