

Swedish company specialised in supplying store interior is searching for metalworking manufacturing partners in Eastern Europe.

Summary

Profile type

Business request

Company's country

Sweden

POD reference

BRSE20250416009

Profile status

PUBLISHED

Type of partnership

Outsourcing agreement

Targeted countries

- **Türkiye**
- **Lithuania**
- **Estonia**
- **Slovakia**
- **Latvia**
- **Czechia**
- **Slovenia**
- **Hungary**
- **Serbia**

Contact Person

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Term of validity

16 Apr 2025
16 Apr 2026

Last update

16 Apr 2025

General Information

Short summary

A Swedish company specialising in supplying store interior is seeking metalworking manufacturing partners; sheet metal processing, laser, wire processing, steel tube/pipe processing in Eastern Europe.

Full description

Swedish company specialised in supplying store interior to retailers including development, construction, design, project management, production, delivery, assembly and webshop.

The company has about 125 employees, a turnover of 500 million SEK and operates in Örebro, Gothenburg, Oslo,

Tønsberg, and Warsaw. The company has customers in all Nordic countries and delivery throughout Europe and USA.

Sustainability management is a core part of their business strategy, and ethical principles are embedded throughout their supply chain.

The company is looking for long-term partnerships with key manufacturing suppliers. As the company delivers to a large number of retailchains they can offer their manufacturing partners stability, frequent and repeatable volumes.

Advantages and innovations

The company has their own construction and design of the products. It is of most importance to find partners interested in being involved in the productionprocess in an early stage. As the company delivers to a large number of retailchains they can offer their manufacturing partners stability, frequent and repeatable volumes.

Technical specification or expertise sought

N/A

Stage of development

Already on the market

Sustainable Development goals

- **Goal 12: Responsible Consumption and Production**
- **Goal 8: Decent Work and Economic Growth**
- **Goal 13: Climate Action**
- **Goal 10: Reduced Inequality**

IPR Status

Secret know-how

IPR Notes

Partner Sought

Expected role of the partner

The company is looking for metalworking manufacturing partners with the ability to work with:
Sheet metal processing - Machine processing of sheet metal. Laser (fiber laser preferred) or punching of sheet metal.
Press brake and bending machine. E.g., shelves made of sheet metal. Coil production (fully automated).

Wire processing - Wire manufacturing. Bending of wire. E.g., wire shelves and spears.
Steel tube/pipe processing - Processing and bending of tubes/pipe. Laser (fiber laser preferred) or punching of tubes/pipes. E.g., poles and table frames.
Welding - Welding with MIG, TIG, and spot welding.
Painting - Painting of processed products with own paint shop or partner.
Assembly - some assembly of metal parts into finished products.

It is of most importance to find partners interested in being involved in the production process in an early stage. The partner must have capacity to produce large volumes.

Type of partnership

Outsourcing agreement

Type and size of the partner

• SME 50 - 249**• SME 11-49**

Dissemination

Technology keywords

Market keywords

• 07006 - Other Consumer Related (not elsewhere classified)**• 09004002 - Office furniture and other professional furnishings**

Targeted countries

Sector groups involved

- Türkiye
- Lithuania
- Estonia
- Slovakia
- Latvia
- Czechia
- Slovenia
- Hungary
- Serbia