

Based in La Rochelle, French SME, carpentry company seeks to meet the demands of large markets for hotel furnishings, cruise ship interiors, unusual decorative items, and various small and I

Summary

Profile type

Business Offer

Company's country

France

POD reference

BOFR20251127016

Profile status

PUBLISHED

Type of partnership

Outsourcing agreement

Targeted countries

- Sweden
- Germany
- Luxembourg
- Liechtenstein
- Denmark
- Norway
- Austria
- Belgium
- Greece
- Switzerland
- Slovenia
- Finland
- Netherlands
- Croatia
- Italy

Contact Person

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Term of validity

27 Nov 2025

27 Nov 2026

Last update

27 Nov 2025

General Information

Short summary

SME base in west France designs and produces furniture, signage, décor elements and custom structures made exclusively from solid European hardwoods. Seeking subcontracting or co-contracting agreements for both small batches (decorative joinery) and large batches (industrial joinery).

Full description

the SME wants to make its production capacity available to new customers in Europe. The SME follows a sustainable, quality-driven approach using local timber, French “Savoir-faire”, responsible sourcing and smart material recovery.

The workshop is built around three strong technical pillars:

Advanced CNC machining (3- and 5-axis) for subcontracting, prototyping, complex shapes and small- to medium-series production,
Custom manufacturing in solid wood, for both artistic and technical needs,
We collaborate with interior designers, joiners, manufacturers, film studios, event companies and creative professionals seeking premium solid-wood solutions.
Their mission is to be a reliable, innovative and highly skilled partner, able to produce what most workshops simply cannot achieve in solid wood.

Advantages and innovations

Their mission is to be a reliable, innovative and highly skilled partner, able to produce what most workshops simply cannot achieve in solid wood. A patented laser-cutting method for solid wood, unique in the field, enabling ultra-precise detailing, extremely fine geometries and flawless edges that are impossible with conventional drilling tools.

Technical specification or expertise sought

Stage of development

Already on the market

Sustainable Development goals

- **Goal 12: Responsible Consumption and Production**
- **Goal 3: Good Health and Well-being**

IPR Status

IPR Notes

IPR Notes

Partner Sought

Expected role of the partner

The relationship must be formalised by a subcontracting agreement specifying the responsibilities, deadlines, payment terms and obligations of each party.

As the principal, the partner must guarantee payment within the agreed time frame and provide all necessary support for the performance of the tasks (information, access, resources).

Type of partnership

Outsourcing agreement

Type and size of the partner

- **Big company**
- **SME 11-49**
- **SME 50 - 249**

Dissemination

Technology keywords

- **02006006 - Construction engineering (design, simulation)**
- **02002007 - Joining techniques (riveting, screw driving, gluing)**
- **02006007 - Management of construction process & life**

Market keywords

- **08003007 - Other industrial equipment and machinery**

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Sector groups involved

- **Energy-Intensive Industries - Materials**