

# Turkish dental products distributor is looking for certified cosmetic materials suppliers under distribution or agency agreement

## Summary

Profile type	Company's country	POD reference
<b>Business request</b>	<b>Türkiye</b>	<b>BRTR20250703003</b>
Profile status	Type of partnership	Targeted countries
<b>PUBLISHED</b>	<b>Supplier agreement</b> <b>Commercial agreement</b>	<b>• World</b>
Contact Person	Term of validity	Last update
<a href="#">Enrico FRANZIN</a>	<b>3 Jul 2025</b> <b>3 Jul 2026</b>	<b>3 Jul 2025</b>

## General Information

### Short summary

A Turkish company specializing in the distribution of dental implants and related materials is seeking manufacturers or suppliers of cosmetic products with the necessary certifications to establish distribution or commercial agency agreements in the Black Sea Region and throughout Türkiye. The company offers extensive sales and marketing experience and aims to cooperate with partners able to provide high-quality, certified products that can compete with branded items in European markets.

### Full description

Located in Türkiye, the company acts as a regional distributor for leading dental implant brands, supplying all essential materials and equipment required by dental clinics. With a robust online sales infrastructure covering the whole country and a strong presence in the Black Sea Region for direct sales, the company is now seeking to expand its portfolio with certified cosmetic materials.

The company is interested in entering into commercial agency or distribution agreements with international partners. Prospective partners should be able to supply cosmetic materials that hold relevant certifications such as CE, FDA, MSDS, and COA, and have a track record of customer satisfaction within EU countries. While established brand value is not mandatory, products must be of a quality comparable to leading brands.

The company leverages over 15 years of sales and marketing experience—both online and in-person—offering effective market entry and growth potential for new products. Its established network, local market knowledge, and dynamic sales team make it an ideal partner for companies seeking to enter or expand in the Turkish market.

#### Advantages and innovations

1. 15 years of combined experience in online and direct sales and marketing.
2. Strong regional and national sales network, with focus on the Black Sea Region.
3. Expertise in distributing high-value, certified medical and cosmetic products.
4. Deep understanding of local regulations and customer preferences.

#### Technical specification or expertise sought

1. Be manufacturers or suppliers of cosmetic materials suitable for dental or cosmetic use.
2. Provide products that hold internationally recognized certifications, such as CE, FDA, MSDS, COA, or equivalent health and safety documents.
3. Have experience supplying products to EU markets, with proven customer satisfaction records.
4. Offer products that, while not necessarily branded, are of high quality and able to compete with established international brands.
5. Be capable of supplying detailed product documentation and support for regulatory compliance in Türkiye and the EU.
6. Demonstrate reliability in international trade and timely delivery.

#### Stage of development

#### Sustainable Development goals

- **Not relevant**

#### IPR Status

#### IPR Notes

## Partner Sought

#### Expected role of the partner

1. Companies engaged in the manufacturing, services, or trade (buying/selling) of cosmetic materials.
2. Able to supply products with relevant certifications (CE, FDA, MSDS, COA, etc.).
3. Products must have previously been sold in EU countries and received positive customer feedback.
4. The ability to deliver products of a quality that can compete with established brands, even if the products themselves do not have a strong brand value.
5. All company sizes will be considered.

## Type of partnership

**Supplier agreement****Commercial agreement**

## Type and size of the partner

**• SME 50 - 249****• SME <=10****• SME 11-49**

## Dissemination

## Technology keywords

## Market keywords

**• 07004002 - Health and beauty aids**

## Targeted countries

**• World**

## Sector groups involved