

Slovenian agri-food organisation seeks international technology and equipment providers for testing and implementation of innovative solutions in real production environments

Summary

Profile type

Business request

Company's country

Slovenia

POD reference

BRSI20260925032

Profile status

PUBLISHED

Type of partnership

**Outsourcing agreement
Commercial agreement**

Targeted countries

• All countries

Contact Person

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Term of validity

**25 Sep 2026
25 Sep 2027**

Last update

25 Sep 2026

General Information

Short summary

A Slovenian agri-food cooperative is seeking international technology providers, equipment manufacturers, innovative SMEs and food-processing partners for testing, adapting and implementing solutions in real production environments. Areas of interest include precision agriculture, sensors, robotics, smart irrigation, post-harvest technologies, packaging, traceability and modular food processing. The cooperation may include pilot testing, validation, co-development and commercial implementation.

Full description

A Slovenian cooperative organisation active in the agri-food sector is looking for international technology providers, equipment manufacturers, innovative SMEs and development partners interested in testing, adapting and implementing their solutions in real agricultural and food-production environments.

The organisation is interested in technologies and equipment that can contribute to the modernisation, digitalisation and improvement of agricultural production and food-processing activities. Areas of interest include precision agriculture, sensors and monitoring systems, robotics and automation, smart irrigation, post-harvest technologies, packaging solutions, traceability systems and modular food-processing technologies.

The organisation is particularly interested in solutions that can be tested and validated under real operating conditions. Cooperation may therefore include pilot testing, demonstration and validation of technologies, adaptation of existing solutions to specific production requirements, co-development activities and subsequent commercial implementation.

The sought partners may provide technologies, equipment or specialised expertise and should be interested in working directly with the Slovenian organisation to assess the suitability and practical application of their solutions.

Through the cooperation, technology providers can gain access to a real environment for testing and demonstrating their solutions, obtain practical feedback and explore opportunities for further development and implementation in the agri-food sector.

The organisation is open to cooperation with international partners and aims to establish practical partnerships that can progress from initial testing or pilot activities to broader implementation and longer-term cooperation.

Advantages and innovations

The main advantage of the proposed cooperation is the opportunity for technology and equipment providers to test, validate and adapt their solutions in a real agri-food production environment.

The Slovenian organisation can provide practical conditions for assessing the performance, usability and suitability of innovative technologies before broader implementation. This can help partners obtain direct feedback from real production processes and identify possible improvements or adaptations.

The cooperation is particularly relevant for solutions in precision agriculture, sensors and monitoring, robotics and automation, smart irrigation, post-harvest technologies, packaging, traceability and modular food processing.

A further advantage is the possibility to develop cooperation gradually. It can start with testing, demonstration or pilot activities and, where appropriate, continue with adaptation, co-development and commercial implementation of the solution.

This approach provides international technology partners with an opportunity to demonstrate their solutions in practice while working directly with an organisation active in the agri-food sector.

Technical specification or expertise sought

The sought technology or equipment should be reliable, energy- and resource-efficient, scalable and suitable for testing and implementation under real agricultural or food-processing conditions.

Preference will be given to solutions that can be integrated into existing production and small-scale processing systems with limited technical modifications.

Relevant technologies and expertise may include precision agriculture, sensors and monitoring systems, robotics and automation, smart irrigation, post-harvest handling, storage and packaging, digital traceability, and small-scale or modular food-processing technologies.

In the field of food processing, particular interest is given to solutions related to drying, fermentation, preservation, fresh-cut vegetables, peeled potatoes and the development of innovative value-added vegetable products.

The partner should be able to provide the technology, equipment or specialised know-how required for testing, adaptation, validation and implementation in a real production environment.

Stage of development

Already on the market

IPR Status

Secret know-how

IPR Notes

Sustainable Development goals

- **Goal 12: Responsible Consumption and Production**
- **Goal 2: Zero Hunger**
- **Goal 9: Industry, Innovation and Infrastructure**

IPR Notes

Partner Sought

Expected role of the partner

The sought partner should be a technology provider, equipment manufacturer, innovative SME, development partner or food-processing company interested in testing, validating, adapting and implementing its solutions in a real agri-food environment.

The partner is expected to provide relevant technology, equipment, specialised know-how or product concepts and to cooperate with the Slovenian organisation in defining the specific challenge and testing the proposed solution under real operating conditions.

Depending on the type of cooperation, the partner may contribute to pilot testing, technology demonstration, validation, adaptation of the solution to local production requirements, product co-development and preparation for wider implementation or commercialisation.

The partner should also be willing to exchange technical knowledge, evaluate test results and jointly define further steps towards practical implementation, market uptake or longer-term cooperation.

Type of partnership

Outsourcing agreement

Commercial agreement

Type and size of the partner

- **SME ≤ 10**
- **SME 11-49**
- **Big company**
- **SME 50 - 249**
- **R&D Institution**

Dissemination

Technology keywords

- **07001007 - Precision agriculture**
- **08002004 - Traceability of food**
- **09001009 - Sensor Technology related to measurements**
- **01001001 - Automation, Robotics Control Systems**
- **08001004 - Food Processing**

Targeted countries

- **All countries**

Market keywords

- **08002004 - Robotics**
- **09004006 - Packing products and systems**
- **09005 - Agriculture, Forestry, Fishing, Animal Husbandry & Related Products**
- **08002002 - Industrial measurement and sensing equipment**
- **08003007 - Other industrial equipment and machinery**

Sector groups involved

- **Agri-Food**