Portuguese company seeks international partners for innovative agricultural solutions and commercial cooperation.

Summary

Profile type	Company's country	POD reference
Business request	**Portugal**	**BRPT20260928008**
Profile status	**Type of partnership**	**Targeted countries**
PUBLISHED	**Commercial agreement** **Supplier agreement**	• **All countries**
Contact Person	**Term of validity**	**Last update**
Enrico FRANZIN	**8 Oct 2026** **8 Oct 2027**	**8 Oct 2026**

General Information

Short summary

A Portuguese agricultural company seeks innovative technologies, equipment and solutions for the agricultural sector, with a view to establishing commercial cooperation with international partners through representation, distribution, market development, pilot projects or technology implementation in Portugal.

Full description

DAVAGRO is a Portuguese micro-enterprise operating in the agricultural sector, focusing on commercial representation, market development and the integration of innovative solutions. The company connects Portuguese farmers and businesses with international technologies, equipment and brands, supporting manufacturers in entering and developing their presence in the Portuguese market.
DAVAGRO is looking for innovative technologies, equipment and solutions with practical applications in agriculture, particularly in precision agriculture, sensors and Internet of Things, intelligent water management and irrigation, crop monitoring and protection, agricultural automation and robotics, machinery and equipment, biostimulants and natural solutions, and livestock production. The solutions should offer commercial potential in Portugal, reliability, appropriate technical support and, where applicable, compliance with European Union requirements and regulations. DAVAGRO is particularly interested in differentiated, scalable and easy-to-implement solutions that can improve production efficiency, reduce costs, optimise the use of water and other resources, support crop monitoring and automate agricultural processes.
The cooperation is sought with international companies and manufacturers looking to introduce and develop their solutions in the Portuguese market. DAVAGRO envisages establishing medium- to long-term commercial relationships, potentially involving commercial representation, distribution, dealer or reseller agreements, market development, pilot projects or technology implementation. Depending on the solution and the partner's objectives, DAVAGRO can act as a local partner for the introduction, demonstration, commercial development and expansion of the technology in Portugal, with the aim of creating a sustainable and structured market presence.

Advantages and innovations

Technical specification or expertise sought

DAVAGRO seeks international companies offering innovative agricultural technologies, equipment and solutions with practical applications and commercial potential in Portugal.
Of particular interest are solutions for precision agriculture, sensors and Internet of Things, smart irrigation and water management, crop monitoring and protection, agricultural automation and robotics, machinery, biostimulants, natural solutions and livestock production.
Solutions should be reliable, scalable and easy to implement, with appropriate technical support. Where applicable, they should comply with relevant European Union requirements and regulations. Technologies using sensors, connectivity, artificial intelligence, data analysis or automation are particularly relevant.

Stage of development

Sustainable Development goals

- **Goal 13: Climate Action**

IPR Status

IPR Notes

Partner Sought

Expected role of the partner

The partner should be a manufacturer or technology provider of innovative agricultural solutions interested in entering or expanding in the Portuguese market.

Type of partnership

Commercial agreement

Supplier agreement

Type and size of the partner

- **Big company**
- **SME 50 - 249**
- **SME 11-49**
- **SME <=10**

Dissemination

Technology keywords

- **07001001 - Agriculture Machinery / Technology**
- **07001007 - Precision agriculture**

Market keywords

- **09005 - Agriculture, Forestry, Fishing, Animal Husbandry & Related Products**

Targeted countries

- **All countries**

Sector groups involved