

A French sourcing office is looking for metal table legs manufacturers in Europe under manufacturing, subcontracting or supplier agreement

Summary

Profile type

Business request

Company's country

France

POD reference

BRFR20250711006

Profile status

PUBLISHED

Type of partnership

Supplier agreement

Targeted countries

• World

Contact Person

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Term of validity

11 Jul 2025**11 Jul 2026**

Last update

11 Jul 2025

General Information

Short summary

A French sourcing office has been entrusted by the buyers of the largest French furniture manufacturers to find new, reliable, and long-lasting subcontractors manufacturing metal table legs. The company offers the manufacturer opportunities to find manufacturing, subcontracting or supplier agreements that he could achieve.

Full description

As a former buyer in the French furniture market for one of the largest French furniture manufacturers, the sourcing office manager has got a big network of French buyers. Besides, the manager noticed a high demand from these buyers for products manufactured in EU countries. These are the reasons why he created his own business aiming at linking the French buyers with the EU manufacturers.

The French sourcing office is now active for more than 10 years and is looking for new metal table legs manufacturer. There is a high need of these products in the French furniture industry.

The potential partners must be able to carry out the required specifications, according to the drawings of table legs delivered by the French company, including cutting, welding, bending and finishing.

The French company, according to the request of the French buyers in the furniture industry, could ask for small (MOQ 50 pieces), middle and high volumes (MOQ several hundreds) under manufacturing, subcontracting or supplier agreements.

The French company will help both, the subcontractors and the buyers to agree on a manufacturing contract, to discuss their requirements and will follow up the product development. With the idea to establish a long-term partnership with the EU manufacturers, the French company will try to find them on a regular basis manufacturing, subcontracting or supplier agreements.

Advantages and innovations

The French sourcing office aims at finding the best supplying solution for their clients in the furniture branch. The main advantage of the sourcing office is that they already have clients in the furniture branch in France and they can ask for high volumes of metal table legs.

The French company is following and mastering all the process; they audit the manufacturer's factories and validate their abilities to meet the needs, they validate prototypes and samples of future products, they finalize buying conditions and contracts, they follow up the production series, control quality, and schedule expected delivery.

Technical specification or expertise sought

The potential partner should be able to achieve the following tasks to manufacture metal table legs: cutting, bending, drilling, stamping, lacquering steel.

Stage of development

Sustainable Development goals

- **Not relevant**

IPR Status

IPR Notes

Partner Sought

Expected role of the partner

The French sourcing office needs one subcontractor familiar to CNC machining for the supply of metal table legs and he should preferably have experience in the furniture business and have stable quality, stable delivery time and competitive prices.

The French company has the selling volume opportunity and need a reliable subcontractor able to manufacture the requested metal table legs in accordance with the technical specifications.

Type of partnership

Supplier agreement

Type and size of the partner

- **Big company**
- **SME 11-49**
- **SME 50 - 249**

Dissemination

Technology keywords

- **02002010 - Machining (turning, drilling, moulding, planing, cutting)**

Market keywords

- **07004005 - Furnishing and Furniture**

Targeted countries

- **World**

Sector groups involved