

# End-to-End SAP Managed Services Provider for Optimized Performance, Proactive Monitoring, and Seamless Cloud Integration

## Summary

Profile type

**Business Offer**

Company's country

**United States**

POD reference

**BOUA20250321033**

Profile status

**PUBLISHED**

Type of partnership

**Outsourcing agreement**  
**Commercial agreement**

Targeted countries

**• World**

Contact Person

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Term of validity

**21 Mar 2025**  
**21 Mar 2026**

Last update

**21 Mar 2025**

## General Information

### Short summary

Our company provides industry-leading SAP Managed Services with 99.99%+ system availability, supporting over 1200 environments across 22 countries. Ranked the 7th fastest-growing IT services company in the U.S., we leverage AI-powered automation, Deep Automation™ technology and cutting-edge cloud solutions to enhance SAP performance, scalability, security and efficiency. With seamless integrations, proactive monitoring, and innovative optimizations, we empower enterprises to achieve their peak.

### Full description

Since 2018, we have been a trusted provider of SAP Managed Services, specializing in optimizing SAP environments for maximum efficiency, security, and performance. Our solutions cover:

#### Ongoing SAP Support:

- Proactively prevent disruptions with predictive detection and correction of potential errors, malfunctions, or breakdowns before they affect operations.
- Guarantee seamless data flow by managing essential connections between SAP applications and underlying servers.

#### Lumen Observability Platform:

- Lumen provides a holistic, real-time view of enterprise operations, aggregating operational and performance data from across your IT environment.
- With Lumen's advanced monitoring, potential issues are addressed proactively, freeing engineers to focus on strategic goals.

#### SAP Upgrades & Optimizations:

- Ensure seamless connectivity and interoperability between SAP applications and other systems.
- Continuous optimization services maximize ROI, while our consultants provide strategic recommendations for further enhancement.
- Easily integrate new functionalities and modules to meet evolving business requirements.

#### 24/7 System Monitoring:

- AI-based monitoring continuously checks SAP application interactions with servers, addressing issues before they impact performance.
- Deep Automation™ ensures faster-than-human responses to potential problems.

#### Managed Cloud Services:

- Streamline migration processes and optimize infrastructure setups with pre-configured cloud environments tailored for SAP.
- Our platform-agnostic approach ensures seamless integration, whether on AWS, Azure, or Google Cloud.

#### Security & Compliance:

- We ensure compliance with industry standards through periodic audits and advanced encryption for data protection.
- Industry-leading recovery solutions (RPO and RTO) restore systems within as little as 15 minutes.

#### Recognition:

- 7th Fastest growing IT services company in the U.S.
- 7th Fastest growing company in Massachusetts.
- Apiphani Ranked No. 173 on the 2024 Inc. 5000 List
- With a Three-Year Revenue Growth of Over 2,600%, apiphani Ranks No. 211 Among America's Fastest-Growing Private Companies

#### Advantages and innovations

##### Proactive AI-Driven Automation:

Our proprietary Deep Automation technology provides faster-than-human responses to detect and resolve issues before they affect your system's performance. By automating repetitive tasks and identifying potential threats, we ensure your operations run smoothly.

##### Machine Learning Integration:

We employ cutting-edge machine learning technologies to optimize workloads, enhance observability, and support efficient resource management.

##### Scalable Cloud Solutions:

We support SAP cloud migrations and provide ongoing optimization through AWS, Azure, Google Cloud, and other leading platforms. Our cloud solutions include AWS secure cloud with SOC 2 certification for superior security.

##### Strategic Business Focus:

With our insights-driven approach, we unlock hidden capabilities within your SAP environment to maximize your investment. We streamline workflows, reduce wasted resources, and provide cost-effective security and compliance solutions.

##### Predictable Costs & Comprehensive Reporting:

Enjoy the peace of mind that comes with predictable pricing models, transparent compliance, and detailed reporting systems that enhance operational efficiency.

#### Technical specification or expertise sought

#### Stage of development

**Already on the market**

#### Sustainable Development goals

- **Goal 9: Industry, Innovation and Infrastructure**
- **Goal 8: Decent Work and Economic Growth**
- **Goal 17: Partnerships to achieve the Goal**

#### IPR Status

**No IPR applied**

#### IPR Notes

## Partner Sought

### Expected role of the partner

We seek partnerships with businesses and technology providers looking to optimize their SAP environments. Our ideal partners are those in need of reliable SAP managed services, from cloud migration to ongoing maintenance, monitoring, and security. Additionally, we welcome collaboration with companies aiming to integrate advanced automation, AI, and machine learning into their SAP systems for enhanced performance, scalability, and cost efficiency.

### Type of partnership

**Outsourcing agreement**

**Commercial agreement**

### Type and size of the partner

• **SME 50 - 249**

• **Big company**

• **SME <=10**

• **SME 11-49**

## Dissemination

### Technology keywords

- **01003024 - Cloud Technologies**
- **01003025 - Internet of Things**
- **01003003 - Artificial Intelligence (AI)**
- **01003006 - Computer Software**
- **01003010 - Databases, Database Management, Data Mining**

### Targeted countries

- **World**

### Market keywords

- **02007001 - Systems software**
- **02006005 - Big data management**
- **02007016 - Artificial intelligence related software**
- **02007007 - Applications software**
- **02007002 - Database and file management**

### Sector groups involved

- **Digital**