

Finnish rehabilitation and assistive device company seeks suppliers of massage and physiotherapy products

Summary

Profile type	Company's country	POD reference
Business request	Finland	BRFI20250619005
Profile status	Type of partnership	Targeted countries
PUBLISHED	Commercial agreement Supplier agreement	• World
Contact Person	Term of validity	Last update
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General Information

Short summary

A Finnish SME specializing in physiotherapy and assistive technology is looking for reliable manufacturers or suppliers of massage and rehabilitation products such as massage paper rolls, massage creams, rehabilitation tools, acupuncture needles etc. The company is expanding its product portfolio and seeks long-term supplier partnerships under commercial agreements.

Full description

The Finnish company, recently strengthened by the acquisition of a national rehabilitation brand, is one of the leading providers of physiotherapy and assistive devices in Finland. The company serves both public and private sectors, as well as end consumers through its online platform.

To support its expanding customer base, the company is looking for European or international suppliers of high-quality massage and rehabilitation products, including but not limited to:

- Massage table rolls and disposable hygiene paper
- Massage creams, oils, and lotions for therapeutic use

- Small rehabilitation tools (e.g. resistance bands, balance pads, therapy balls)
- Acupuncture needles and accessories

The company is looking to establish long-term commercial partnerships and is interested in regular stock purchases, product imports and potential exclusivity for the Finnish market in selected categories.

Advantages and innovations

Technical specification or expertise sought

Manufacturer, distributor or brand owner of high quality massage and physiotherapy products

Stage of development

Already on the market

Sustainable Development goals

• **Goal 3: Good Health and Well-being**

IPR Status

IPR Notes

Partner Sought

Expected role of the partner

The ideal partners are manufacturers, wholesalers or brand owners with certified, CE-marked products suitable for use by physiotherapists, massage therapists and healthcare providers.

Type of partnership

Type and size of the partner

Commercial agreement

Supplier agreement

• **SME 50 - 249**

• **SME <=10**

• **SME 11-49**

• **Big company**

Dissemination

Technology keywords

Market keywords

• **05007001 - Disposable products**

• **05007007 - Other medical/health related (not elsewhere classified)**

• **05003006 - Other therapeutic (including defibrillators)**

Targeted countries

Sector groups involved

• **World**