

Bosnian-Herzegovinian company specialized in veneer jointing is looking for partners under manufacturing, outsourcing or joint venture agreement

Summary

Profile type

Business Offer

Company's country

Bosnia and Herzegovina

POD reference

BOBA20250329001

Profile status

PUBLISHED

Type of partnership

Commercial agreement
Outsourcing agreement
Investment agreement

Targeted countries

• World

Contact Person

[Enrico FRANZIN](#)

Term of validity

29 Mar 2025
29 Mar 2026

Last update

29 Mar 2025

General Information

Short summary

The organization is located in the northwestern part of Bosnia and Herzegovina in the Republic of Srpska. It was founded in 2019. The main activity of the company is jointing and selling of domestic and foreign types of veneer, all according to the customer's request and specification. The most valuable asset of the company is product quality. The company seeks partners to work under manufacturing, outsourcing or joint venture agreements.

Full description

The Company is located in Republic of Srpska, in the town of Prnjavor (north-western Bosnia and Herzegovina). It was established in 2019. It specializes in jointing and selling of domestic and foreign types of veneer, according to the customer's request and specification. The acquired experience in veneers gives them the ability to meet the demands of even the most demanding customers, and this is confirmed by the world-wide-known furniture manufacturers with whom they do business. The workers and management of the company take care of the quality and the whole production process of veneer jointing on a daily basis.

When making products, the company uses the following activities: selection of veneer bundles, cutting, gluing of veneer sheets, strengthening of veneer edges, 100% control, packaging. Also, when joining veneers the company uses: Book matched, Slip matched, Random matched and Mirror matched design.

The company uses the following veneer jointing methods:

Cross jointing with hot joints: This method is used for small lots of veneer jackets. Veneer sheets are individually inserted into the machine and this technology provides high quality joints and high productivity.

Longitudinal jointing with hot joints: This method is used for small lots of veneer jackets. It provides a quality joint and it is extremely easy to handle the jackets during the jointing. Veneer jackets jointed with the help of this technology are used for door and interior coating.

Thread jointing: This method is mainly used for C sides, which are less visible on the product.

Linear jointing - finger joint: This jointing method is used for edge band production. It is also used for jointing of blind veneer and of less visible veneered surfaces.

In making products the company uses machines of latest generations which enables it to make the products in a quicker, easier and higher quality way.

The company offers the following types of cooperation: manufacturing services, outsourcing services and joint venture cooperation.

Advantages and innovations

Quick response to customers' requests.

Quality staff

High quality of products (few non-compliances or complaints).

Input materials are purchased from the renowned European and domestic suppliers.

Use of domestic materials.

High quality of products (few non-compliances or complaints).

Environmentally responsible products.

Traceability of the origin of the input wood (FSC)

Constant development of the company and creation of new jobs.

Technical specification or expertise sought

Stage of development

Already on the market

Sustainable Development goals

- **Goal 8: Decent Work and Economic Growth**
- **Goal 9: Industry, Innovation and Infrastructure**

IPR Status

IPR Notes

Partner Sought

Expected role of the partner

The company is looking for partners interested in concluding long-term manufacturing, outsourcing or joint venture agreement.

Type of Agreement: Manufacturing agreement.

Type of Partner Sought: Companies in the field of furniture production.

Role of Partner Sought: The partner will provide the input requirements for the veneer (type of natural veneer, dimensions, color selection, joining technology, design of veneer covers, etc.), based on which the company will make the desired product.

Type of Agreement: Outsourcing agreement

Type of Partner Sought: Partners who need outsourcing services in the manufacture of veneer covers from their veneer sheets.

Role of Partner Sought: The partner will provide its own veneer and the necessary input requirements for the manufacture of veneer covers (dimensions, joining technology, design, etc.).

Type of Agreement: Joint venture agreement

Type of Partner Sought: Partners interested in a joint venture with the company in the implementation of new technologies and purchase of new equipment, which would enable rapid return on investment and profit.

Role of Partner Sought: Provision of funds, after signing the contract on joint venture

Type of partnership

Commercial agreement

Outsourcing agreement

Investment agreement

Type and size of the partner

• **SME 50 - 249**

• **SME 11-49**

• **Big company**

• **SME <=10**

Dissemination

Technology keywords

• **02002008 - Jointing (soldering, welding, sticking)**

Targeted countries

• **World**

Market keywords

• **08005 - Other Industrial Products (not elsewhere classified)**

Sector groups involved

Media

Images

[Offer of natural veneers \(1\)](#)

[Offer of natural veneers \(2\)](#)

[Joining design](#)

[Kuper Guillotine for Veneer Formatting](#)

[Fisher Ruckle Veneer Jointing Machine](#)

[Own Veneer Production](#)

[Kuper Longitudinal Veneer Jointing Machine](#)

[Oak Old Beams from Our Own Production](#)

Videos

[Go Wood - Veneer slicing and jointing](#)