

Swedish SME seeks manufacturer for plastic and electronic product in the equine sector for long-term partnership

Summary

Profile type

Business request

Company's country

Sweden

POD reference

BRSE20260625014

Profile status

PUBLISHED

Type of partnership

**Supplier agreement
Commercial agreement**

Targeted countries

• All countries

Contact Person

Enrico FRANZIN

Term of validity

**25 Jun 2026
25 Jun 2027**

Last update

25 Jun 2026

General Information

Short summary

A Swedish SME in the equine industry is seeking a manufacturing partner for a new product combining plastics and electronics. The company offers complete technical documentation and seeks a long-term partner able to start with small orders (first batch approx. 400 units) and scale up production, including finished packaging in cartons.

Full description

The client is a Swedish small or medium-sized enterprise (SME) focused on innovation within the equine sector. The company has developed a new product that integrates plastic components with electronic elements, designed to address specific needs in the horse industry. The product is fully developed, and the client holds all necessary manufacturing drawings and a comprehensive Technical Data Package, enabling immediate commencement of production.

The company is looking for a reliable manufacturing partner with proven experience in producing items that combine plastics and electronics. The initial production requirement is a batch of approximately 400 units, with the expectation that order volumes will increase as the product gains market traction. The partner should be able to deliver finished products, including packaging in cartons, ready for distribution.

The rationale for international cooperation is to access specialized manufacturing expertise and capacity that may not be available locally, ensuring the product meets high quality standards and can be supplied to a global market. The client values a collaborative, long-term relationship with a partner who can support both initial small-scale production and future growth.

Advantages and innovations

- Complete Technical Data Package and manufacturing drawings enable rapid production start
- Product combines plastics and electronics, offering a unique solution in the equine sector
- Designed for scalable production, from small initial batches to high-volume manufacturing
- Finished products to be delivered fully packaged in cartons, ready for distribution
- Focus on long-term partnership and mutual growth

Technical specification or expertise sought

The partner should have experience in manufacturing products that combine plastics and electronics, including precision molding, electronic assembly, and quality assurance. The manufacturer must be able to work from detailed technical documentation and support both small and large production runs. The ability to deliver finished, boxed products is required. Experience with confidentiality and handling of proprietary products is essential.

Stage of development

Available for demonstration

IPR Status

IPR Notes

Sustainable Development goals

- **Goal 9: Industry, Innovation and Infrastructure**

Partner Sought

Expected role of the partner

The partner is expected to manufacture the product according to the provided Technical Data Package and drawings, ensuring high quality and reliability. The partner should be able to start with an initial batch of approximately 400 units and scale up production as needed, delivering finished products packaged in cartons for distribution.

Type of partnership

Supplier agreement

Commercial agreement

Type and size of the partner

- **Big company**
- **SME 50 - 249**
- **SME 11-49**
- **SME <=10**

Dissemination

Technology keywords

- **02007014 - Plastics, Polymers**
- **02001 - Design and Modelling / Prototypes**

Targeted countries

- **All countries**

Market keywords

- **05009003 - Animal health**
- **09005 - Agriculture, Forestry, Fishing, Animal Husbandry & Related Products**

Sector groups involved