

UK company seeking new tungsten and tungsten carbide powder suppliers under supplier agreements

Summary

Profile type

Business request

Company's country

United Kingdom

POD reference

BRGB20250619016

Profile status

PUBLISHED

Type of partnership

Supplier agreement

Targeted countries

• World

Contact Person

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Term of validity

19 Jun 2025**19 Jun 2026**

Last update

19 Jun 2025

General Information

Short summary

Due to the geopolitics and fluctuations in prices, a UK manufacturer and supplier of hard metal powders is looking for new regular suppliers under supplier agreements. The powders of interest include tungsten and tungsten carbide.

Full description

An independent UK manufacturer and supplier of hard metal powders has built up supply chains for the powder coating industries.

As a result of changes in geopolitics, a shortage is arising in the W and WC powder markets.

The company are looking for producers and wholesalers of tungsten and carbide powders who have been priced out but are now in a new situation to offer their materials .

Type of cooperation will be that of a supplier agreement.

Advantages and innovations

Technical specification or expertise sought

The purity of 99.9% for both materials is expected with acceptable oxygen content in the sub-0.01% level. The key focus right now is to stabilise the costs and supply of the powdered materials.

Stage of development

Sustainable Development goals

- **Goal 9: Industry, Innovation and Infrastructure**

IPR Status

IPR Notes

Partner Sought

Expected role of the partner

Type of partner sought: industry;

Specific area of partner sought: producers and wholesalers of W and WC materials from around the world;

Role of partner sought: to enter a regular supply agreement such that it gets introduced in the UK company's international supply chain for mutual benefit.

Type of partnership

Type and size of the partner

Supplier agreement

- SME 11-49
- Big company
- SME 50 - 249
- SME <=10

Dissemination

Technology keywords

- 02007011 - Non-ferrous Metals
- 02002002 - Coatings

Targeted countries

- World

Market keywords

- 08001012 - Speciality metals (including processes for working with metals)

Sector groups involved