

A French company specialising in hemp-based animal products is seeking partners for a cardboard packaging manufacturing agreement and a container supply agreement (jars and bottles).

## Summary

Profile type

**Business request**

Company's country

**France**

POD reference

**BRFR20250708007**

Profile status

**PUBLISHED**

Type of partnership

**Commercial agreement**
**Outsourcing agreement**
**Supplier agreement**

Targeted countries

**• World**

Contact Person

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Term of validity

**8 Jul 2025**
**8 Jul 2026**

Last update

**8 Jul 2025**

## General Information

### Short summary

The French company is seeking one or more suppliers capable of meeting one or more of its three key requirements: supply of containers (jars and bottles) and manufacture of customised cardboard packaging. The company wishes to rely on reliable suppliers, preferably regional ones, capable of producing regularly and/or storing certain products in order to limit logistics costs.

### Full description

A French company specialising in the development and marketing of hemp-based products (particularly for animals and equestrian care) is currently updating its commercial strategy. This process is accompanied by a desire to strengthen and improve the reliability of its supply chain, particularly in terms of packaging and product image.

In this context, the company is looking for industrial partners or suppliers specialising in three key areas:

1. The supply of containers (jars and bottles)
2. The manufacture of customised printed cardboard packaging

The aim is to secure stable partnerships, enabling the company to support its development while maintaining a high level of quality, practicality and visual consistency across its products.

The company is not necessarily looking for a single partner to cover all three needs. It is open to cooperating with several specialised companies, each with expertise in their respective fields.

#### Advantages and innovations

#### Technical specification or expertise sought

##### Technical requirements:

##### 1. Supply of containers (jars and bottles)

###### 30 ml amber glass bottles

- Material: amber glass only (UV protection essential for hemp oils)
- Equipped with a measuring pipette
- Size: 30 ml
- Use: hemp oils for animals

###### Jars for balms

- 50 ml format: plastic or aluminium
- 200 ml and 500 ml formats: plastic (recycled or non-recycled), for use in stables
- Desired shape: wide and shallow container to limit shipping costs

###### Lids for 200/500 ml jars

- Easy to open, even with gloved or wet hands
- Non-slip ridges desired

##### 2. Customised cardboard packaging

- Estimated monthly quantity: 900 units (3 models x 300 units)
- Use: packaging for 30 ml glass bottles with pipettes
- Desired weight: between 320 and 350 g/m<sup>2</sup> (good transport resistance)
- Customised printing on the outside only
- Minimum dimensions:
  - Length: 35 mm
  - Width: 35 mm
  - Height: 105 mm
- Desired option: possibility of producing larger quantities and storing part of the volume at the manufacturer's premises in order to optimise printing costs

#### Stage of development

#### Sustainable Development goals

- **Not relevant**

IPR Status

IPR Notes

## Partner Sought

### Expected role of the partner

The French company is seeking manufacturers or suppliers of bottles, jars and caps suitable for cosmetic/veterinary use, as well as printers or cardboard converters for the production of customised packaging.

Geographical proximity (France or neighbouring countries) is an advantage, but all serious proposals will be considered. Companies specialising in just one of these three areas are welcome. Collaboration may involve several different service providers, depending on their areas of expertise.

The company must be available to arrange a meeting to present in detail the possibilities for:

- Current product visuals
- Technical packaging constraints
- Short- and medium-term forecast volumes

### Type of partnership

**Commercial agreement**

**Outsourcing agreement**

**Supplier agreement**

### Type and size of the partner

• **SME 50 - 249**

• **SME 11-49**

• **University**

• **Other**

• **R&D Institution**

• **Big company**

• **SME <=10**

## Dissemination

Technology keywords

Market keywords

Targeted countries

- **World**

Sector groups involved

- **Agri-Food**