

Danish company seeks cooperation partners for manufacturing cooperation.

Summary

Profile type

Business request

Company's country

Denmark

POD reference

BRDK20260925008

Profile status

PUBLISHED

Type of partnership

Supplier agreement

Targeted countries

• All countries

Contact Person

[Enrico FRANZIN](#)

Term of validity

25 Sep 2026
25 Sep 2027

Last update

25 Sep 2026

General Information

Short summary

The Danish company is a newly established company which develops and designs fully automatic coffee machines combining minimalist industrial design, high product quality and a high level of convenience. Manufacturing takes place at sub-suppliers, and the Danish company seeks to make supplier agreements with European suppliers as an alternative to Chinese manufacturers.

Full description

The Danish company deals with both the development and design of coffee machines, which are produced by sub-suppliers. The Danish company therefore seeks a manufacturer with an existing, thoroughly tested bean-to-cup platform around which their design can be built. A key requirement is front access to both the water tank and the coffee grounds container. The Danish company has ongoing discussions with manufacturers in China, but they would prefer to have production in Europe.

The initial selling market will be Denmark, Sweden and Germany, with the ambition to expand further into Europe and the US, but right now Löven is in the product development and manufacturer selection phase.

The Danish company aims to reuse proven technical components and platforms where possible, both to reduce unnecessary development and to improve reliability, serviceability and product lifetime.

Advantages and innovations

The Danish company is looking for a long-term manufacturing and development partner, and the ambition is to find a partner who can help develop the distinctive product characteristics of the Danish company, starting with the Generation 1 (G1) coffee machine and continuing through future G2 and G3 generations.

Initial volumes are expected to be 1,000–2,000 units during the first 12 months after launch, and G1 is expected to reach a cumulative volume of approximately 5,000–15,000 units during its first three years.

The founder brings experience from a large Nordic e-commerce company selling consumer appliances, including coffee machines from leading international brands.

The Danish company is prepared to invest in the necessary development, engineering and tooling together with the selected manufacturing partner.

Technical specification or expertise sought

Experienced manufacturers in coffee machines and electric kitchen equipment.

Stage of development

Under development

IPR Status

Sustainable Development goals

• **Goal 12: Responsible Consumption and Production**

IPR Notes

Partner Sought

Expected role of the partner

The ideal manufacturing partner:

- Is an established manufacturer of fully automatic bean-to-cup coffee machines with in-house engineering and manufacturing capabilities
- Has an existing and thoroughly tested technical platform suitable as the foundation for a customized home coffee machine
- Can support meaningful industrial design customization rather than only private-label changes such as logo and colour
- Ideally has an existing platform with front access to the water tank and coffee grounds container, or the engineering capability to implement this without redesigning the complete technical platform
- Has experience with ODM projects, tooling and development from technical drawings and industrial design specifications
- Can support customization of display/UI and automatic fresh-milk functionality
- Can support relevant EU compliance, requirements and certifications

- Is willing to work with an initial volume of approximately 1,000–2,000 units and scale with Löven
- Communicates professionally in English and is interested in a long-term development and manufacturing partnership
- Is located within the EU or another European country with suitable access to the EU market

Type of partnership

Supplier agreement

Type and size of the partner

• **Other**

Dissemination

Technology keywords

Market keywords

• **08005 - Other Industrial Products (not elsewhere classified)**

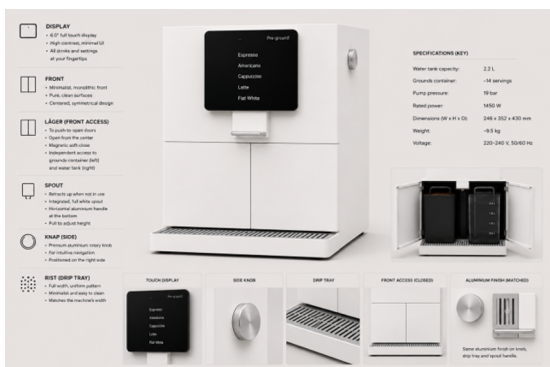
Targeted countries

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Sector groups involved

Media

Images



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