

A Bavarian medtech SME is looking for manufacturers that have experience in producing disposable gloves for entering into a manufacturing agreement

Summary

Profile type

Business request

Company's country

Germany

POD reference

BRDE20250526015

Profile status

PUBLISHED

Type of partnership

Supplier agreement

Targeted countries

• World

Contact Person

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Term of validity

27 May 2025**27 May 2026**

Last update

27 May 2025

General Information

Short summary

A SME located in the south of Germany has specialized on developing medical devices for anaesthesia as well as pharmaceuticals. Their next project will be a nasal applicator for which they are looking for companies that have know-how and experience in producing a disposable, hygienic covering sleeves. They would like to enter into a manufacturing agreement with them.

Full description

A Bavarian company specializing in the development of innovative medical devices for anaesthesia and pharmaceutical applications is planning to launch a novel nasal applicator system. As part of this project, the company is looking for partners with expertise in manufacturing disposable hygiene covers. These covers are designed to envelop the nasal applicator and are intended for single use, with one application lasting up to five days.

The company is particularly interested in collaborating with manufacturers of disposable gloves, as the production processes and regulatory requirements are expected to be similar. Therefore, companies already active in glove manufacturing and familiar with medical-grade standards are considered promising partners.

The partner company should already be engaged in glove production and be able to initiate a business collaboration

in the near term. A manufacturing agreement is planned to be concluded as soon as possible.

Advantages and innovations

The mentioned product should have the following qualities:

- Key requirements for the disposable hygiene cover include:
- Latex-free material (due to medical device regulations)
- High endurance over a five-day use period
- Safe and hygienic for direct skin contact
- Compatibility with high-volume manufacturing processes
- Favourable in price

Technical specification or expertise sought

The Bavarian client is looking for manufacturers in Europe and beyond for latex-free, disposable gloves.

Stage of development

Available for demonstration

IPR Status

IPR granted

IPR Notes

Sustainable Development goals

- **Goal 3: Good Health and Well-being**

Partner Sought

Expected role of the partner

The partner sought for by the Bavarian company should be a manufacturer for disposable gloves with a lot of experience in producing them

Type of partnership

Supplier agreement

Type and size of the partner

- **SME <=10**
- **SME 11-49**
- **SME 50 - 249**

Dissemination

Technology keywords

- **06001015 - Pharmaceutical Products / Drugs**
- **06001005 - Diagnostics, Diagnosis**

Targeted countries

- **World**

Market keywords

- **05007001 - Disposable products**
- **05004005 - Diagnostic equipment**
- **05001007 - Other diagnostic**

Sector groups involved

- **Health**

Media

Images



[IMG_1358.jpeg](#)



[IMG_1359.jpeg](#)



[IMG_1361.jpeg](#)



[IMG_1363.jpeg](#)